

Lecture 20: Infinitely Repeated Games

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Cournot n-firms

Bertrand n-firms

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- ▶ Can cooperation occur in multi-period games?

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▶ Note: as N grows large, $p^* \rightarrow c$ and $\pi^* \rightarrow 0$, as in PC

- ▶ If firms cooperate: $\max_q = Nq(a - b(Nq) - c) \rightarrow q^c = \frac{(a-c)}{2bN}$
- ▶ $p^c = \frac{a+c}{2}$, higher than p^* .
- ▶ $\pi^c = \frac{(a-c)^2}{4bN}$, higher than π^* .
- ▶ But why can't each firm do this? Because NE condition is not satisfied: $\max_{q_i} \pi_i =$
 $\max_{q_i} q_i \left(a - b \left((N-1) \frac{(a-c)}{2bN} + q_i \right) - c \right) \rightarrow q^d = \frac{(a-c)(n+1)}{4Nb}$
- ▶ So the profits from deviating are: $\pi^d = \frac{(n+1)^2(a-c)^2}{16bn^2}$
- ▶ What if we repeat the game?

2-period Cournot game

- ▶ Second period: unique NE in these subgames (play the NE)
- ▶ First period: Given that NE in $t = 2 \rightarrow$ unique SPNE is to play the NE of the stage game in both periods.
- ▶ What about 3 periods?
- ▶ What about N periods?

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Firm i cooperates as long as it observes all other firms cooperating. If another firm cheats, firm i produces the Cournot-Nash quantity every period hereafter: **Nash reversion** (or “grim strategy”)

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1. In period t , firm i plays $q_{it} = q^c$ if $q_{-i,t-1} = q^c$.

item Play q^* if $q_{-i,t-1} \neq q^c$

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Consider firm i (symmetric for all other firms)

There are two relevant subgames for firm i

- ▶ After a period in which cheating (either by himself or the other firm) has occurred
- ▶ Proposed strategy prescribes playing q^* forever (by all firms)
- ▶ This is NE of the subgame: playing q^* is a best-response to other firms playing q^*
- ▶ This satisfies SPE conditions.

- ▶ After a period when no cheating has occurred
- ▶ Proposed strategy prescribes cooperating and playing q^c , with discounted PV of payoffs = $\pi^c/(1 - \delta)$
- ▶ The best other possible strategy is to play $BR_1(q_{-i}^c) \equiv q_i^d$ this period, but then be faced with $q_2 = q^*$ forever
- ▶ This yields discounted PV = $\pi^d + \delta(\pi^*/(1 - \delta))$
- ▶ In order for q_c to be NE of this subgame, require $\pi^c/(1 - \delta) > \pi^d + \delta(\pi^*/(1 - \delta))$

▶ $\pi^c / (1 - \delta) > \pi^d + \delta(\pi^* / (1 - \delta))$

▶ $\frac{(a-c)^2}{4bN(1-\delta)} > \frac{(n+1)^2(a-c)^2}{16bn^2} + \delta \left(\frac{(a-c)^2}{(N+1)^2b(1-\delta)} \right)$

▶ $\delta > \frac{(n+1)^2}{n^2+6b+1}$

▶ This value increases with n (i.e., collusion is harder to maintain as the number of firms grows)

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▶ Market price: $p^* = c$

▶ Per-firm profits: $\pi^* = 0$

- ▶ If firms cooperate: $\max_p p = \frac{a-p}{b} \rightarrow p = \frac{a+c}{2}$
- ▶ $q^c = \frac{a-c}{2bN}$
- ▶ $\pi^c = \frac{(a-c)^2}{4bN}$, higher than π^* .
- ▶ But why can't each firm do this? Because NE condition is not satisfied. If everyone else plays $p = \frac{a+c}{2}$, I charge ε less, and essentially get the monopoly earnings all for my self
- ▶ So the profits from deviating are: $\pi^d = \frac{(a-c)^2}{4b}$
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