# Lecture 18: Repeated Games 

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## Lecture 18: Repeated Games

Recap from last class

More than one NE in the stage game

Example 1

Example 2

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Theorem
Suppose that the stage game $G$ has exactly one NE, $\left(a_{1}^{*}, a_{2}^{*}, \ldots, a_{n}^{*}\right)$. Then for any $\delta \in(0,1]$ and any $T$, the $T$-times repeated game has a unique SPNE in which all players $i$ play $a_{i}^{*}$ at all information sets.

- The basic idea of the proof for this proposition is exactly the same that we saw in the repeated prisoner's dilemma
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- Thus all players must play the stage game Nash equilibrium action regardless of the history of play up to that point
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- In the last period, the incentives of all players are exactly the same as if the game were being played once
- Thus all players must play the stage game Nash equilibrium action regardless of the history of play up to that point
- But then we can induct
- Knowing that the stage game Nash equilibrium is going to be played tomorrow, at any information set, we can ignore the past payoffs
- We concentrate just on the payoffs in the future. Thus in period $T-1$, player $i$ simply wants to maximize:

$$
\max _{a_{i} \in A_{i}} \delta^{T-2} u_{i}\left(a_{i}, a_{-i}^{T-1}\right)+\delta^{T-1} u_{i}\left(a^{*}\right)
$$

- What player $i$ plays today has no consequences for what happens in period $T$ since we saw that all players will play $a^{*}$ no matter what happens in period $T-1$
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- So, the maximization problem above is the same as:

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\max _{a_{i} \in A_{i}} u_{i}\left(a_{i}, a_{-i}^{T-1}\right) .
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- Thus again, for this to be a Nash equilibrium, we need $a_{1}^{T-1}=a_{1}^{*}, \ldots, a_{n}^{T-1}=a_{n}^{*}$.
- What player $i$ plays today has no consequences for what happens in period $T$ since we saw that all players will play $a^{*}$ no matter what happens in period $T-1$
- So, the maximization problem above is the same as:

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\max _{a_{i} \in A_{i}} u_{i}\left(a_{i}, a_{-i}^{T-1}\right) .
$$

- Thus again, for this to be a Nash equilibrium, we need $a_{1}^{T-1}=a_{1}^{*}, \ldots, a_{n}^{T-1}=a_{n}^{*}$.
- Following exactly this induction, we can conclude that every player must play $a_{i}^{*}$ at all times and all histories


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## Example 1

Example 2

- What would happen if there are more than one NE of the stage game?
- What would happen if there are more than one NE of the stage game?
- Suppose instead that the stage game looks as follows

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | 1,1 | 0,0 | 0,0 |
| $B_{1}$ | 0,0 | 4,4 | 1,5 |
| $C_{1}$ | 0,0 | 5,1 | 3,3 |

- If the game is only played once
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- There are two pure strategy Nash equilibria: $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$.
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- There are two pure strategy Nash equilibria: $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$.
- $\left(B_{1}, B_{2}\right)$ is not a Nash equilibrium if the game is only played once
- If the game is only played once
- There are two pure strategy Nash equilibria: $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$.
- $\left(B_{1}, B_{2}\right)$ is not a Nash equilibrium if the game is only played once
- In the one-shot game, the Nash equilibria are inefficient because they are Pareto dominated by $\left(B_{1}, B_{2}\right)$
- Playing the NE of the stage game in every period is a SPNE in the repeated game
- Playing the NE of the stage game in every period is a SPNE in the repeated game
- The logic is the same as when there is a single NE
- Always playing $\left(A_{1}, A_{2}\right)$ is a SPNE
- Always playing $\left(A_{1}, A_{2}\right)$ is a SPNE
- Player 1's strategy is given by:

1. Play $A_{1}$ in period 1;
2. Play $A_{1}$ at all histories in period 2 .

- Player 2's strategy is given by:

1. Play $A_{2}$ in period 1;
2. Play $A_{2}$ at all histories in period 2 .

- Always playing $\left(C_{1}, C_{2}\right)$ is a SPNE
- Always playing $\left(C_{1}, C_{2}\right)$ is a SPNE
- Player 1's strategy is given by:

1. Play $C_{1}$ in period 1;
2. Play $C_{1}$ at all histories in period 2 .

- Player 2's strategy is given by:

1. Play $C_{2}$ in period 1;
2. Play $C_{2}$ at all histories in period 2 .

But are there more?

- Combining NE of the stage game is also a SPNE
- Combining NE of the stage game is also a SPNE
- The logic is the same as before
- Playing $\left(A_{1}, A_{2}\right)$ in $t=1$ and $\left(C_{1}, C_{2}\right)$ in $t=2$ is a SPNE
- Playing $\left(A_{1}, A_{2}\right)$ in $t=1$ and $\left(C_{1}, C_{2}\right)$ in $t=2$ is a SPNE
- Player 1's strategy is given by:

1. Play $A_{1}$ in period 1;
2. Play $C_{1}$ at all histories in period 2 .

- Player 2's strategy is given by:

1. Play $A_{2}$ in period 1;
2. Play $C_{1}$ at all histories in period 2 .

- Similarly, playing $\left(C_{1}, C_{2}\right)$ in $t=1$ and $\left(A_{1}, A_{2}\right)$ in $t=2$ is a SPNE
- Similarly, playing $\left(C_{1}, C_{2}\right)$ in $t=1$ and $\left(A_{1}, A_{2}\right)$ in $t=2$ is a SPNE
- Player 1's strategy is given by:

1. Play $C_{1}$ in period 1 ;
2. Play $A_{1}$ at all histories in period 2 .

- Player 2's strategy is given by:

1. Play $C_{2}$ in period 1;
2. Play $A_{1}$ at all histories in period 2 .

- This is uninteresting since Nash equilibria are played in every period
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- But are there more?
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- But are there more?
- The SPNE that we've considered, players always play strategies that do not condition on what happened in the past
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- The SPNE that we've considered, players always play strategies that do not condition on what happened in the past
- What makes a repeated game interesting is when players play strategies in SPNE that condition on what happened in the past
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- The SPNE that we've considered, players always play strategies that do not condition on what happened in the past
- What makes a repeated game interesting is when players play strategies in SPNE that condition on what happened in the past
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- The SPNE that we've considered, players always play strategies that do not condition on what happened in the past
- What makes a repeated game interesting is when players play strategies in SPNE that condition on what happened in the past
- This could not happen when the stage game had a unique NE
- In the last period, all players were required to play the unique NE action after all histories!
- This is uninteresting since Nash equilibria are played in every period
- But are there more?
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- What makes a repeated game interesting is when players play strategies in SPNE that condition on what happened in the past
- This could not happen when the stage game had a unique NE
- In the last period, all players were required to play the unique NE action after all histories! Why?


## Proof

- To see this, suppose that a history $\left(a_{1}, a_{2}\right)$ was played in period 1 resulting in payoffs from period 1 of $(x, y)$


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- To see this, suppose that a history $\left(a_{1}, a_{2}\right)$ was played in period 1 resulting in payoffs from period 1 of $(x, y)$
- Then the normal form of the subgame starting in period 2 is given by:

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(x, y)+\delta(1,1)$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(0,0)$ |
| $B_{1}$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(4,4)$ | $(x, y)+\delta(1,5)$ |
| $C_{1}$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(5,1)$ | $(x, y)+\delta(3,3)$ |

## Proof

- Since we are just adding the same $(x, y)$ to each cell and multiplying by $\delta$, the Nash equilibrium remains unchanged from the original stage game


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- The set of Nash equilibria of this subgame is given by $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$


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- The set of Nash equilibria of this subgame is given by $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- Thus after any history, the set of pure strategy NE are $\left(A_{1}, A_{2}\right)$ or $\left(C_{1}, C_{2}\right)$


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- Since we are just adding the same $(x, y)$ to each cell and multiplying by $\delta$, the Nash equilibrium remains unchanged from the original stage game
- The set of Nash equilibria of this subgame is given by $\left(A_{1}, A_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- Thus after any history, the set of pure strategy NE are $\left(A_{1}, A_{2}\right)$ or $\left(C_{1}, C_{2}\right)$
- Since SPNE requires Nash equilibrium in every subgame, this means that after any history, $\left(A_{1}, A_{2}\right)$ or $\left(C_{1}, C_{2}\right)$ must be played
- Lets try to find a SPNE in which $\left(B_{1}, B_{2}\right)$ is played in the first period.

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | 1,1 | 0,0 | 0,0 |
| $B_{1}$ | 0,0 | 4,4 | 1,5 |
| $C_{1}$ | 0,0 | 5,1 | 3,3 |

- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
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- Anna plays the following strategy:
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- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.

- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1 ,

- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1 ,
3. Play $C_{1}$ in period 2 if $\left(B_{1}, B_{2}\right)$ is played in period 1 .

- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1 ,
3. Play $C_{1}$ in period 2 if $\left(B_{1}, B_{2}\right)$ is played in period 1 .

- Bob plays a similar strategy:
- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1 ,
3. Play $C_{1}$ in period 2 if $\left(B_{1}, B_{2}\right)$ is played in period 1 .

- Bob plays a similar strategy:

1. Play $B_{2}$ in period 1.

- Consider the following strategy profile, where we punish in $t=2$ if we don't play $\left(B_{1}, B_{2}\right)$ in $t=1$
- Anna plays the following strategy:

1. Play $B_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1,
3. Play $C_{1}$ in period 2 if $\left(B_{1}, B_{2}\right)$ is played in period 1 .

- Bob plays a similar strategy:

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- Bob plays a similar strategy:

1. Play $B_{2}$ in period 1.
2. Play $A_{2}$ in period 2 if anything other than $\left(B_{1}, B_{2}\right)$ is played in period 1,
3. Play $C_{2}$ in period 2 if $\left(B_{1}, B_{2}\right)$ is played in period 1 .

If $\left(B_{1}, B_{2}\right)$ is observed in the first period, the subgame corresponding to that observation admits the following normal form:

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(4,4)+\delta(1,1)$ | $(4,4)+\delta(0,0)$ | $(4,4)+\delta(0,0)$ |
| $B_{1}$ | $(4,4)+\delta(0,0)$ | $(4,4)+\delta(4,4)$ | $(4,4)+\delta(1,5)$ |
| $C_{1}$ | $(4,4)+\delta(0,0)$ | $(4,4)+\delta(5,1)$ | $(4,4)+\delta(3,3)$ |

- The subgame is just the original game with a payoff of $(4,4)$ added to each box and multiplying by $\delta$
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- If we add the same utility to all boxes, then the preferences of players are completely unchanged
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- If we add the same utility to all boxes, then the preferences of players are completely unchanged
- Therefore the set of Nash equilibria are the same in this subgame as in the stage game
- The subgame is just the original game with a payoff of $(4,4)$ added to each box and multiplying by $\delta$
- If we add the same utility to all boxes, then the preferences of players are completely unchanged
- Therefore the set of Nash equilibria are the same in this subgame as in the stage game
- So it is a Nash equilibrium in this subgame for players to play ( $A_{1}, A_{2}$ ), which is consistent with the strategy that we proposed
- Let us now check that after observing $\left(\alpha_{1}, \alpha_{2}\right) \neq\left(B_{1}, B_{2}\right)$, then it is a Nash equilibrium in the subgame for players to play $\left(C_{1}, C_{2}\right)$
- Let us now check that after observing $\left(\alpha_{1}, \alpha_{2}\right) \neq\left(B_{1}, B_{2}\right)$, then it is a Nash equilibrium in the subgame for players to play $\left(C_{1}, C_{2}\right)$
- If $\left(\alpha_{1}, \alpha_{2}\right) \neq\left(B_{1}, B_{2}\right)$ is observed there are some payoffs $(x, y)$ such that the subgame induces the following normal form

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(x, y)+\delta(1,1)$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(0,0)$ |
| $B_{1}$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(4,4)$ | $(x, y)+\delta(1,5)$ |
| $C_{1}$ | $(x, y)+\delta(0,0)$ | $(x, y)+\delta(5,1)$ | $(x, y)+\delta(3,3)$ |

- Again in this case, note that we are simply adding the same payoff profile $(x, y)$ to every box and multiplying by $\delta$
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- Therefore, the Nash equilibrium is again the set of Nash equilibrium of the original stage game
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- Therefore, the Nash equilibrium is again the set of Nash equilibrium of the original stage game
- In this subgame, it is a Nash equilibrium for players to play $\left(A_{1}, A_{2}\right)$
- We have checked that the strategy profile was indeed a Nash equilibrium in all subgames that begin in period 2
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- The only other subgame is the whole game itself
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- We need to check that indeed the strategies constitute a Nash equilibrium in the whole game
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- The only other subgame is the whole game itself
- We need to check that indeed the strategies constitute a Nash equilibrium in the whole game
- To do this, we already specified the play at all information sets in the second period

So we can simplify the game which gives the following game tree.


The normal form of this game (conditional on what happens in $T=2$ ) is:

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $1+\delta, 1+\delta$ | $\delta, \delta$ | $\delta, \delta$ |
| $B_{1}$ | $\delta, \delta$ | $4+3 \delta, 4+3 \delta$ | $1+\delta, 5+\delta$ |
| $C_{1}$ | $\delta, \delta$ | $5+\delta, 1+\delta$ | $3+\delta, 3+\delta$ |

- In this game the best response for player $i$ is:

$$
B R_{i}\left(s_{-i}\right)= \begin{cases}A_{i} & \text { if } s_{-i}=A_{-i} \\ B_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \geq 5+\delta \\ C_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \leq 5+\delta \\ C_{i} & \text { if } s_{-i}=C_{-i}\end{cases}
$$

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$$

- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $4+3 \delta \geq 5+\delta$
- In this game the best response for player $i$ is:

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B R_{i}\left(s_{-i}\right)= \begin{cases}A_{i} & \text { if } s_{-i}=A_{-i} \\ B_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \geq 5+\delta \\ C_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \leq 5+\delta \\ C_{i} & \text { if } s_{-i}=C_{-i}\end{cases}
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- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $4+3 \delta \geq 5+\delta$
- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $\delta>1 / 2$
- In this game the best response for player $i$ is:

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- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $4+3 \delta \geq 5+\delta$
- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $\delta>1 / 2$
- The strategy profile defined for Anna and Bob at the beginning of this section is indeed a subgame perfect Nash equilibrium if players value the future enough $(\delta>1 / 2)$
- In this game the best response for player $i$ is:

$$
B R_{i}\left(s_{-i}\right)= \begin{cases}A_{i} & \text { if } s_{-i}=A_{-i} \\ B_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \geq 5+\delta \\ C_{i} & \text { if } s_{-i}=B_{-i} \& 4+3 \delta \leq 5+\delta \\ C_{i} & \text { if } s_{-i}=C_{-i}\end{cases}
$$

- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $4+3 \delta \geq 5+\delta$
- $\left(B_{1}, B_{2}\right)$ is a Nash equilibrium if $\delta>1 / 2$
- The strategy profile defined for Anna and Bob at the beginning of this section is indeed a subgame perfect Nash equilibrium if players value the future enough $(\delta>1 / 2)$
- If players value the future enough $(\delta>1 / 2)$, then the future prize is worth the short term loss
- What is the take away of this exercise?
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- In the repeated Prisoner's Dilemma, the stage game (played just once) had just one Nash equilibrium
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- The only subgame perfect Nash equilibrium was to play the Nash equilibrium of the stage game in every period
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- In the repeated Prisoner's Dilemma, the stage game (played just once) had just one Nash equilibrium
- The only subgame perfect Nash equilibrium was to play the Nash equilibrium of the stage game in every period
- In fact, one can prove generally that if the stage game has only one Nash equilibrium then in the repeated game with that stage game, the unique subgame perfect Nash equilibrium requires the Nash equilibrium to be played in all periods and all information sets
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- In the repeated Prisoner's Dilemma, the stage game (played just once) had just one Nash equilibrium
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- In fact, one can prove generally that if the stage game has only one Nash equilibrium then in the repeated game with that stage game, the unique subgame perfect Nash equilibrium requires the Nash equilibrium to be played in all periods and all information sets
- In contrast, in this game, we saw that there was a subgame perfect Nash equilibrium in which an action profile ( $B_{1}, B_{2}$ ) that was not a Nash equilibrium of the stage game was played in period 1
- What is the take away of this exercise?
- In the repeated Prisoner's Dilemma, the stage game (played just once) had just one Nash equilibrium
- The only subgame perfect Nash equilibrium was to play the Nash equilibrium of the stage game in every period
- In fact, one can prove generally that if the stage game has only one Nash equilibrium then in the repeated game with that stage game, the unique subgame perfect Nash equilibrium requires the Nash equilibrium to be played in all periods and all information sets
- In contrast, in this game, we saw that there was a subgame perfect Nash equilibrium in which an action profile ( $B_{1}, B_{2}$ ) that was not a Nash equilibrium of the stage game was played in period 1
- This was because there were multiple Nash equilibria of the stage game that could be used as prize/punishment for certain behaviors
- Are there any other action profiles that can be played in the first period?

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
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| $B_{1}$ | 0,0 | 4,4 | 1,5 |
| $C_{1}$ | 0,0 | 5,1 | 3,3 |

- Are there any other action profiles that can be played in the first period?

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | 1,1 | 0,0 | 0,0 |
| $B_{1}$ | 0,0 | 4,4 | 1,5 |
| $C_{1}$ | 0,0 | 5,1 | 3,3 |

- Suppose that the players were to play $\left(A_{1}, B_{2}\right)$ in the first period
- Are there any other action profiles that can be played in the first period?

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|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
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- Suppose that the players were to play $\left(A_{1}, B_{2}\right)$ in the first period
- Can this occur? The answer is no
- Are there any other action profiles that can be played in the first period?

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | 1,1 | 0,0 | 0,0 |
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| $C_{1}$ | 0,0 | 5,1 | 3,3 |

- Suppose that the players were to play $\left(A_{1}, B_{2}\right)$ in the first period
- Can this occur? The answer is no
- Remember either $\left(A_{1}, A_{2}\right)$ or $\left(C_{1}, C_{2}\right)$ must be played in any pure strategy SPNE after a history
- Now let us argue that $\left(A_{1}, B_{2}\right)$ cannot be played in period 1 in a SPNE
- Now let us argue that $\left(A_{1}, B_{2}\right)$ cannot be played in period 1 in a SPNE
- Suppose otherwise
- Now let us argue that $\left(A_{1}, B_{2}\right)$ cannot be played in period 1 in a SPNE
- Suppose otherwise
- No matter what happens in the second period, there is no way $A_{1}$ could be a best response against $B_{2}$ in the first period.
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- Suppose otherwise
- No matter what happens in the second period, there is no way $A_{1}$ could be a best response against $B_{2}$ in the first period.
- The maximum payoff that player 1 could get from playing according to this "supposed" SPNE:

$$
u_{1}\left(A_{1}, B_{2}\right)+\delta u_{1}\left(C_{1}, C_{2}\right)=3 \delta
$$

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- Now suppose that player 1 deviates to $C_{1}$ instead of playing $A_{1}$
- Now let us argue that $\left(A_{1}, B_{2}\right)$ cannot be played in period 1 in a SPNE
- Suppose otherwise
- No matter what happens in the second period, there is no way $A_{1}$ could be a best response against $B_{2}$ in the first period.
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$$

- Now suppose that player 1 deviates to $C_{1}$ instead of playing $A_{1}$
- The worst the payoff that he could get in any SPNE:

$$
u_{1}\left(C_{1}, B_{2}\right)+\delta u_{1}\left(A_{1}, A_{2}\right)=5+\delta
$$

- Now let us argue that $\left(A_{1}, B_{2}\right)$ cannot be played in period 1 in a SPNE
- Suppose otherwise
- No matter what happens in the second period, there is no way $A_{1}$ could be a best response against $B_{2}$ in the first period.
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- $5+\delta$ is always greater than $3 \delta$
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- Now suppose that player 1 deviates to $C_{1}$ instead of playing $A_{1}$
- The worst the payoff that he could get in any SPNE:

$$
u_{1}\left(C_{1}, B_{2}\right)+\delta u_{1}\left(A_{1}, A_{2}\right)=5+\delta
$$

- $5+\delta$ is always greater than $3 \delta$
- By playing $C_{1}$ against $B_{2}$, player 1 can guarantee a higher payoff
- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- The answer is no for the same reason
- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- The answer is no for the same reason
- By playing $A_{1}$ against $C_{2}$, the best that player 1 can hope for in a SPNE is:

$$
u_{1}\left(A_{1}, C_{2}\right)+\delta u_{1}\left(C_{1}, C_{2}\right)=3 \delta
$$

- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- The answer is no for the same reason
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$$
u_{1}\left(A_{1}, C_{2}\right)+\delta u_{1}\left(C_{1}, C_{2}\right)=3 \delta
$$

- The worst payoff that player 1 can obtain by playing $C_{1}$ instead in period 1 is:

$$
u_{1}\left(C_{1}, C_{2}\right)+\delta u_{1}\left(A_{1}, A_{2}\right)=3+\delta
$$

- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- The answer is no for the same reason
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u_{1}\left(A_{1}, C_{2}\right)+\delta u_{1}\left(C_{1}, C_{2}\right)=3 \delta
$$

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$$
u_{1}\left(C_{1}, C_{2}\right)+\delta u_{1}\left(A_{1}, A_{2}\right)=3+\delta
$$

- $3+\delta$ is always greater than $3 \delta$
- Can there be a SPNE in which $\left(A_{1}, C_{2}\right)$ is played in period 1 ?
- The answer is no for the same reason
- By playing $A_{1}$ against $C_{2}$, the best that player 1 can hope for in a SPNE is:

$$
u_{1}\left(A_{1}, C_{2}\right)+\delta u_{1}\left(C_{1}, C_{2}\right)=3 \delta
$$

- The worst payoff that player 1 can obtain by playing $C_{1}$ instead in period 1 is:

$$
u_{1}\left(C_{1}, C_{2}\right)+\delta u_{1}\left(A_{1}, A_{2}\right)=3+\delta
$$

- $3+\delta$ is always greater than $3 \delta$
- Thus, there are incentives to deviate
- Symmetrically there cannot be any SPNE in which $\left(B_{1}, A_{2}\right)$ and $\left(C_{1}, A_{2}\right)$ are played in period 1
- Symmetrically there cannot be any SPNE in which $\left(B_{1}, A_{2}\right)$ and $\left(C_{1}, A_{2}\right)$ are played in period 1
- We already know that $\left(A_{1}, A_{2}\right),\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$ can be played in a SPNE in period 1
- Symmetrically there cannot be any SPNE in which $\left(B_{1}, A_{2}\right)$ and $\left(C_{1}, A_{2}\right)$ are played in period 1
- We already know that $\left(A_{1}, A_{2}\right),\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$ can be played in a SPNE in period 1
- The remaining question is whether $\left(C_{1}, B_{2}\right)$ can be played in period 1
- Consider the following strategy profile
- Player 1's strategy is:

1. Play $C_{1}$ in period 1
2. Play $A_{1}$ in period 2 if the first period action profile was $\left(C_{1}, C_{2}\right)$
3. Play $C_{1}$ in period 2 if the first period action profile was anything other than $\left(C_{1}, C_{2}\right)$

- Player 2's strategy is:

1. Play $B_{2}$ in period 1
2. Play $A_{2}$ in period 2 if the first period action profile was $\left(C_{1}, C_{2}\right)$
3. Play $C_{2}$ in period 2 if the first period action profile was anything other than $\left(C_{1}, C_{2}\right)$

- We know that the strategy is a $N E$ in the subgames that start in $t=2$
- We know that the strategy is a $N E$ in the subgames that start in $t=2$
- But what about the whole game?

So we can simplify the game which gives the following game tree.


The normal form of this game (conditional on what happens in $T=2$ ) is:

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $1+3 \delta, 1+3 \delta$ | $3 \delta, 3 \delta$ | $3 \delta, 3 \delta$ |
| $B_{1}$ | $3 \delta, 3 \delta$ | $4+3 \delta, 4+3 \delta$ | $1+3 \delta, 5+3 \delta$ |
| $C_{1}$ | $3 \delta, 3 \delta$ | $5+3 \delta, 1+3 \delta$ | $3+\delta, 3+\delta$ |

- In this game the best response for player $i$ is:

$$
B R_{1}\left(s_{2}\right)= \begin{cases}A_{1} & \text { if } s_{2}=A_{2} \\ C_{1} & \text { if } s_{2}=B_{2} \\ C_{1} & \text { if } s_{2}=C_{2} \\ B_{1} & \text { if } s_{2}=C_{2} \& \delta=1\end{cases}
$$

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$$

- In this game the best response for player 2 is:

$$
B R_{2}\left(s_{1}\right)= \begin{cases}A_{2} & \text { if } s_{1}=A_{1} \\ C_{2} & \text { if } s_{1}=B_{1} \\ C_{2} & \text { if } s_{1}=C_{1} \\ B_{2} & \text { if } s_{1}=C_{1} \& \delta=1\end{cases}
$$

- In this game the best response for player $i$ is:

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- In this game the best response for player 2 is:

$$
B R_{2}\left(s_{1}\right)= \begin{cases}A_{2} & \text { if } s_{1}=A_{1} \\ C_{2} & \text { if } s_{1}=B_{1} \\ C_{2} & \text { if } s_{1}=C_{1} \\ B_{2} & \text { if } s_{1}=C_{1} \& \delta=1\end{cases}
$$

- An equilibrium outcome of this game is to play $\left(C_{1}, B_{2}\right)$ in period 1 and $\left(C_{1}, C_{2}\right)$ in period 2 if $\delta=1$
- There are other SPNE that results in the same equilibrium outcome
- For example consider the following SPNE
- Player 1's strategy is:

1. Play $C_{1}$ in period 1.
2. Play $A_{1}$ in period 2 if the first period action profile was anything other than $\left(C_{1}, B_{2}\right)$.
3. Play $C_{1}$ in period 2 if the first period action profile was $\left(C_{1}, B_{2}\right)$.
4. Player 2's strategy is:
5. Play $B_{2}$ in period 1.
6. Play $A_{2}$ in period 2 if the first period action profile was anything other than $\left(C_{1}, B_{2}\right)$.
7. Play $C_{2}$ in period 2 if the first period action profile was $\left(C_{1}, B_{2}\right)$.

- We know that the strategy is a $N E$ in the subgames that start in $t=2$
- We know that the strategy is a $N E$ in the subgames that start in $t=2$
- But what about the whole game?

So we can simplify the game which gives the following game tree.


The normal form of this game (conditional on what happens in $T=2$ ) is:

Normal Form

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $1+\delta, 1+\delta$ | $3 \delta, \delta$ | $\delta, \delta$ |
| $B_{1}$ | $\delta, \delta$ | $4+\delta, 4+\delta$ | $1+\delta, 5+\delta$ |
| $C_{1}$ | $\delta, \delta$ | $5+3 \delta, 1+3 \delta$ | $3+\delta, 3+\delta$ |

- In this game the best response for player $i$ is:

$$
B R_{1}\left(s_{2}\right)= \begin{cases}A_{1} & \text { if } s_{2}=A_{2} \\ C_{1} & \text { if } s_{2}=B_{2} \\ C_{1} & \text { if } s_{2}=C_{2}\end{cases}
$$

- In this game the best response for player 2 is:

$$
B R_{2}\left(s_{1}\right)= \begin{cases}A_{2} & \text { if } s_{1}=A_{1} \\ C_{2} & \text { if } s_{1}=B_{1} \\ C_{2} & \text { if } s_{1}=C_{1} \\ B_{2} & \text { if } s_{1}=C_{1} \& \delta=1\end{cases}
$$

- An equilibrium outcome of this game is to play $\left(C_{1}, B_{2}\right)$ in period 1 and $\left(C_{1}, C_{2}\right)$ in period 2 if $\delta=1$
- There are many many pure strategy SPNE of this game!
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- The set of pure strategy SPNE can involve the play of non-stage game NE action profiles in period 1 (although in period 2, players must play stage game NE)
- There are many many pure strategy SPNE of this game!
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- We've already seen that there may be multiple SPNE that lead to the same equilibrium outcomes
- There are many many pure strategy SPNE of this game!
- The set of pure strategy SPNE can involve the play of non-stage game NE action profiles in period 1 (although in period 2, players must play stage game NE)
- We've already seen that there may be multiple SPNE that lead to the same equilibrium outcomes
- Thus, characterizing all pure strategy SPNE is extremely tedious
- There are many many pure strategy SPNE of this game!
- The set of pure strategy SPNE can involve the play of non-stage game NE action profiles in period 1 (although in period 2, players must play stage game NE)
- We've already seen that there may be multiple SPNE that lead to the same equilibrium outcomes
- Thus, characterizing all pure strategy SPNE is extremely tedious
- So instead of calculating all possible SPNE, lets just calculate the set of all possible equilibrium outcomes
- We know that the following are possible equilibrium outcomes:
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1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
7. $\left(B_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
7. $\left(B_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- Can there be other equilibrium outcomes?
- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
7. $\left(B_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- Can there be other equilibrium outcomes?
- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
7. $\left(B_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- Can there be other equilibrium outcomes? No!
- We know that the following are possible equilibrium outcomes:

1. $\left(A_{1}, A_{2}\right),\left(A_{1}, A_{2}\right)$
2. $\left(A_{1}, A_{2}\right),\left(C_{1}, C_{2}\right)$
3. $\left(C_{1}, C_{2}\right),\left(A_{1}, A_{2}\right)$
4. $\left(C_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$
5. $\left(B_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
6. $\left(C_{1}, B_{2}\right),\left(C_{1}, C_{2}\right)$
7. $\left(B_{1}, C_{2}\right),\left(C_{1}, C_{2}\right)$

- Can there be other equilibrium outcomes? No! Why?


## Lecture 18: Repeated Games

Recap from last class

More than one NE in the stage game

Example 1

Example 2

## Lecture 18: Repeated Games

## Recap from last class

More than one NE in the stage game

Example 1

Example 2

Consider the following repeated game and $\delta=1$

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(-1,11)$ | $(-1,11)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-1)$ | $(0,0)$ | $(1,3)$ |

- The above game has two Nash equilibria $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- The above game has two Nash equilibria $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- Even though there are multiple Nash equilibria, there are no subgame perfect equilibria in which $\left(A_{1}, A_{2}\right)$ is played in period 1
- The above game has two Nash equilibria $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- Even though there are multiple Nash equilibria, there are no subgame perfect equilibria in which $\left(A_{1}, A_{2}\right)$ is played in period 1
- Either $\left(B_{1}, B_{2}\right)$ or $\left(C_{1}, C_{2}\right)$ must be played after the history $\left(A_{1}, A_{2}\right)$ in period 1 since in the last period, always one of the stage game Nash equilibria must be played.


## Case 1:

- Suppose that $\left(B_{1}, B_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1


## Case 1:

- Suppose that $\left(B_{1}, B_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
- Player 2 obtains a payoff of

$$
10+\delta
$$

## Case 1:

- Suppose that $\left(B_{1}, B_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
- Player 2 obtains a payoff of

$$
10+\delta
$$

- By deviating to $B_{2}$ in period 1, player 2 obtains at least:

$$
11+\delta
$$

since in period 2 either $\left(B_{1}, B_{2}\right)$ or $\left(C_{1}, C_{2}\right)$ will be played in any SPNE

## Case 1:

- Suppose that $\left(B_{1}, B_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
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- By deviating to $B_{2}$ in period 1, player 2 obtains at least:

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since in period 2 either $\left(B_{1}, B_{2}\right)$ or $\left(C_{1}, C_{2}\right)$ will be played in any SPNE

- Thus there are incentives to deviate


## Case 2:

- Suppose instead that $\left(C_{1}, C_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1


## Case 2:

- Suppose instead that $\left(C_{1}, C_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
- player 1 obtains a payoff of

$$
10+\delta
$$

## Case 2:

- Suppose instead that $\left(C_{1}, C_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
- player 1 obtains a payoff of

$$
10+\delta
$$

- By deviating to $B_{1}$ in period 1 , player 1 obtains at least $11+\delta$


## Case 2:

- Suppose instead that $\left(C_{1}, C_{2}\right)$ is played in period 2 after $\left(A_{1}, A_{2}\right)$ in period 1
- player 1 obtains a payoff of

$$
10+\delta
$$

- By deviating to $B_{1}$ in period 1 , player 1 obtains at least $11+\delta$
- Thus there are incentives to deviate
- Even though there are multiple NE in the stage game, it may still be impossible to achieve Pareto efficient action profiles in period 1
- Even though there are multiple NE in the stage game, it may still be impossible to achieve Pareto efficient action profiles in period 1
- The key to this example was that players disagreed on which stage game NE is better
- Even though there are multiple NE in the stage game, it may still be impossible to achieve Pareto efficient action profiles in period 1
- The key to this example was that players disagreed on which stage game NE is better
- Thus, at least one person always had an incentive to deviate away from $\left(A_{1}, A_{2}\right)$ in period 1


## Lecture 18: Repeated Games

Recap from last class

More than one NE in the stage game

Example 1

Example 2

## Lecture 18: Repeated Games

## Recap from last class

More than one NE in the stage game

Example 1

Example 2

- Even if there is disagreement about which stage game NE is better between the two players, we can still obtain examples of outcomes that are not Nash equilibrium in the first period
- Even if there is disagreement about which stage game NE is better between the two players, we can still obtain examples of outcomes that are not Nash equilibrium in the first period
- Consider for example the following stage game and suppose we consider a twice repeated game with discount factor $\delta>\frac{1}{2}$

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- The NE of the stage game are $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- The NE of the stage game are $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- In this repeated game, is there a subgame perfect Nash equilibrium in which $\left(A_{1}, A_{2}\right)$ is played in period 1 ?
- The NE of the stage game are $\left(B_{1}, B_{2}\right)$ and $\left(C_{1}, C_{2}\right)$
- In this repeated game, is there a subgame perfect Nash equilibrium in which $\left(A_{1}, A_{2}\right)$ is played in period 1 ?
- The answer is yes
- Consider the following strategy profile
- Player 1 plays the following strategy:

1. $A_{1}$ in period 1 ;
2. $B_{1}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was played in period 1 ;
3. $C_{1}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was not played in period 1 .

- Player 2 plays the following strategy:

1. $A_{2}$ in period 1 ;
2. $B_{2}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was played in period 1 ;
3. $C_{2}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was not played in period 1 .

- Is the above an SPNE?
- Is the above an SPNE?
- no (if $\delta<\frac{1}{2}$ )!

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Is the above an SPNE?
- no (if $\delta<\frac{1}{2}$ )!

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1 :
- Is the above an SPNE?
- no (if $\delta<\frac{1}{2}$ )!


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1 :
- If he follows: $u_{1}=10+3 \delta$
- Is the above an SPNE?
- no (if $\delta<\frac{1}{2}$ )!


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1 :
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Is the above an SPNE?
- no (if $\delta<\frac{1}{2}$ )!


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1 :
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$
- Player 2:
- Player 2:
- If he follows: $u_{2}=10+\delta$
- Player 2:
- If he follows: $u_{2}=10+\delta$
- If he defects: $u_{2}=9+3 \delta$
- Player 2:
- If he follows: $u_{2}=10+\delta$
- If he defects: $u_{2}=9+3 \delta$
- Follows if $\delta \leq \frac{1}{2}$
- Player 2:
- If he follows: $u_{2}=10+\delta$
- If he defects: $u_{2}=9+3 \delta$
- Follows if $\delta \leq \frac{1}{2}$
- Can only be a SPNE is $\delta=\frac{1}{2}$
- The key here is that player 2 by breaking the agreement in period 1 moves the period 2 play to his favored stage game NE of $\left(C_{1}, C_{2}\right)$
- Suppose we flipped the roles of $B$ and $C$ and considered the following strategy profile
- Player 1 plays the following strategy:

1. $A_{1}$ in period 1 ;
2. $C_{1}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was played in period 1 ;
3. $B_{1}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was not played in period 1 .

- Player 2 plays the following strategy:

1. $A_{2}$ in period 1 ;
2. $C_{2}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was played in period 1 ;
3. $B_{2}$ in period 2 if $\left(A_{1}, A_{2}\right)$ was not played in period 1 .

- This is not a SPNE either because now player 1 has a definitive incentive to deviate from $\left(A_{1}, A_{2}\right)$ in period 1

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- This is not a SPNE either because now player 1 has a definitive incentive to deviate from $\left(A_{1}, A_{2}\right)$ in period 1

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- This is not a SPNE either because now player 1 has a definitive incentive to deviate from $\left(A_{1}, A_{2}\right)$ in period 1

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+\delta$
- This is not a SPNE either because now player 1 has a definitive incentive to deviate from $\left(A_{1}, A_{2}\right)$ in period 1

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+\delta$
- If he defects: $u_{1}=11+3 \delta$
- This is not a SPNE either because now player 1 has a definitive incentive to deviate from $\left(A_{1}, A_{2}\right)$ in period 1

Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+\delta$
- If he defects: $u_{1}=11+3 \delta$
- Always defects
- So how do we construct a SPNE with $\left(A_{1}, A_{2}\right)$ played in period 1 ?
- So how do we construct a SPNE with $\left(A_{1}, A_{2}\right)$ played in period 1?
- The key here is to notice that player 2 does not need to be punished in period 2 from breaking the agreement in period 1
- So how do we construct a SPNE with $\left(A_{1}, A_{2}\right)$ played in period 1?
- The key here is to notice that player 2 does not need to be punished in period 2 from breaking the agreement in period 1
- This is because in period 1 player 2 is best responding myopically at $\left(A_{1}, A_{2}\right)$ already
- So how do we construct a SPNE with $\left(A_{1}, A_{2}\right)$ played in period 1?
- The key here is to notice that player 2 does not need to be punished in period 2 from breaking the agreement in period 1
- This is because in period 1 player 2 is best responding myopically at $\left(A_{1}, A_{2}\right)$ already
- In other words, need to be punished only if the player has a deviation that benefits him myopically or in the short term
- Player 1 plays the following strategy:

1. $A_{1}$ in period 1 ;
2. $B_{1}$ in period 2 if player 1 played $A_{1}$;
3. $C_{1}$ in period 2 if player 1 played $B_{1}$ or $C_{1}$.

- Player 2 plays the following strategy:

1. $A_{2}$ in period 1 ;
2. $B_{2}$ in period 2 if player 1 played $A_{1}$;
3. $C_{2}$ in period 2 if player 1 played $B_{1}$ or $C_{1}$.

## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$
- Player 2:


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$
- Player 2:
- If he follows: $u_{2}=10+X \delta$


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1 :
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$
- Player 2:
- If he follows: $u_{2}=10+X \delta$
- If he defects: $u_{2}=9+X \delta$


## Stage Game

|  | $A_{2}$ | $B_{2}$ | $C_{2}$ |
| :---: | :---: | :---: | :---: |
| $A_{1}$ | $(10,10)$ | $(0,9)$ | $(0,9)$ |
| $B_{1}$ | $(11,-1)$ | $(3,1)$ | $(0,0)$ |
| $C_{1}$ | $(11,-2)$ | $(0,0)$ | $(1,3)$ |

- Player 1:
- If he follows: $u_{1}=10+3 \delta$
- If he defects: $u_{1}=11+\delta$
- Follows if $\delta \geq \frac{1}{2}$
- Player 2:
- If he follows: $u_{2}=10+X \delta$
- If he defects: $u_{2}=9+X \delta$
- Follows

