

Lecture12

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Lecture12

Lecture 12: Game Theory // Nash equilibrium

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Lecture 12: Game Theory // Nash equilibrium

- Dominance
- Nash equilibrium
- Some examples
- Relationship to dominance
- Examples

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- Dominance
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- Examples

Beauty contest

- ▶ Consider the following game among 100 people. Each individual selects a number, s_i , between 20 and 60.
- ▶ Let a_{-i} be the average of the number selected by the other 99 people. i.e.
$$a_{-i} = \frac{1}{99} \sum_{j \neq i} s_j$$
- ▶ The utility function of the individual i is $u_i(s_i, s_{-i}) = 100 - (s_i - \frac{3}{2}a_{-i})^2$

Navigation icons

Beauty contest

- ▶ Each individual maximizes his utility, FOC:

$$-2(s_i - \frac{3}{2}a_{-i}) = 0$$

Navigation icons

Beauty contest

- ▶ Each individual maximizes his utility, FOC:

$$-2(s_i - \frac{3}{2}a_{-i}) = 0$$

- ▶ Individuals would prefer to select a number that is exactly equal to 1.5 times the average of the others

Navigation icons

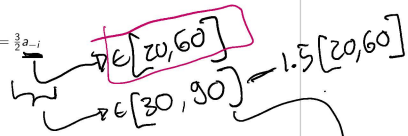
Beauty contest

- ▶ Each individual maximizes his utility, FOC:

$$-2(s_i - \frac{3}{2}a_{-i}) = 0$$

- ▶ Individuals would prefer to select a number that is exactly equal to 1.5 times the average of the others

- ▶ That is they would like to choose $s_i = \frac{3}{2}a_{-i}$



Navigation icons

Beauty contest

30 > 50

Beauty contest

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- ▶ Individuals would prefer to select a number that is exactly equal to 1.5 times the average of the others
- ▶ That is they would like to choose $s_i = \frac{3}{2}a_{-i}$
- ▶ but $a_{-i} \in [20, 60]$

↓
 $30 > s_i$
 $s_i \in [20, 30]$

Beauty contest

- ▶ Each individual maximizes his utility, FOC:

$$-2(s_i - \frac{3}{2}a_{-i}) = 0$$

- ▶ Individuals would prefer to select a number that is exactly equal to 1.5 times the average of the others
- ▶ That is they would like to choose $s_i = \frac{3}{2}a_{-i}$
- ▶ but $a_{-i} \in [20, 60]$
- ▶ Therefore $s_i = 20$ is dominated by $s_i = 30$

Beauty contest

- ▶ The same goes for any number between 20 (inclusive) and 30 (not included)

Beauty contest

- ▶ The same goes for any number between 20 (inclusive) and 30 (not included)
- ▶ Knowing this, all individuals believe that everyone else will select a number between 30 and 60 (i.e., $a_{-i} \in [30, 60]$)

DECREASES
 DE
 ELIMINATE
 ↓
 DOMINATED

$s_i \in [20, 60] \rightarrow a_{-i} \in [20, 60]$
 $s_i \in [30, 60] \rightarrow a_{-i} \in [30, 60] \rightarrow 1.5a_{-i} \in [45, 90]$

Beauty contest

- ▶ The same goes for any number between 20 (inclusive) and 30 (not included)
- ▶ Knowing this, all individuals believe that everyone else will select a number between 30 and 60 (i.e., $a_{-i} \in [30, 60]$)
- ▶ Playing a number between 30 and 45 (not including) would be strictly dominated by playing 45

Beauty contest

- ▶ The same goes for any number between 20 (inclusive) and 30 (not included)
- ▶ Knowing this, all individuals believe that everyone else will select a number between 30 and 60 (i.e., $a_{-i} \in [30, 60]$)
- ▶ Playing a number between 30 and 45 (not including) would be strictly dominated by playing 45
- ▶ Knowing this, all individuals believe that everyone else will select a number between 45 and 60 (i.e., $a_{-i} \in [45, 60]$) $\rightarrow 1.5 a_{-i} \in [67.5, 90]$

Beauty contest

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- ▶ Knowing this, all individuals believe that everyone else will select a number between 30 and 60 (i.e., $a_{-i} \in [30, 60]$)
- ▶ Playing a number between 30 and 45 (not including) would be strictly dominated by playing 45
- ▶ Knowing this, all individuals believe that everyone else will select a number between 45 and 60 (i.e., $a_{-i} \in [45, 60]$)
- ▶ 60 would dominate any other selection and therefore all the players select 60.

Beauty contest

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- ▶ Playing a number between 30 and 45 (not including) would be strictly dominated by playing 45
- ▶ Knowing this, all individuals believe that everyone else will select a number between 45 and 60 (i.e., $a_{-i} \in [45, 60]$)
- ▶ 60 would dominate any other selection and therefore all the players select 60.
- ▶ The solution by means of iterated elimination of dominated strategies is $(60, 60, \dots, 60)$
100 times

45

NYI

$$S_i \in [0, 100]$$

$$V_i = -\left(S_i - \frac{2}{3} a_{-i}\right)^2$$

$$a_{-i} \in [0, 100] \rightarrow \frac{2}{3} a_{-i} \in [0, 66.6]$$

$$66.6 \gg (66.6, 100]$$

$$S_i \in [0, 66.6]$$

$$\rightarrow a_{-i} \in [0, 66.6] \rightarrow \frac{2}{3} a_{-i} \in [0, 44.4]$$

$$44.4 \gg (44.4, 100]$$

$$\rightarrow S_i \in [0, 44.4]$$

⋮

Solución $S_i = 60 \forall i$

Lecture 12: Game Theory // Nash equilibrium

Dominance

Weakly dominated strategies

Nash equilibrium

Some examples

Relationship to dominance

Examples

Cournot Competition

Cartels

Navigation icons

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	a	b
A	3, 4	4, 3
B	5, 3	3, 5
C	5, 3	4, 3

- ▶ There is no strictly dominated strategy

Navigation icons

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	a	b
A	3, 4	4, 3
B	5, 3	3, 5
C	5, 3	4, 3

- ▶ There is no strictly dominated strategy
- ▶ However, C always gives at least the same utility to player 1 as B

Navigation icons

	a	b
A	3, 4	4, 3
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- ▶ There is no strictly dominated strategy
- ▶ However, C always gives at least the same utility to player 1 as B
- ▶ It's tempting to think player 1 would never play **B**

Navigation icons

	a	b
A	3, 4	4, 3
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C	5, 3	4, 3

- ▶ There is no strictly dominated strategy
- ▶ However, C always gives at least the same utility to player 1 as B
- ▶ It's tempting to think player 1 would never play C
- ▶ However, if player 1 is sure that player two is going to play a he would be completely indifferent between playing B or C

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Definition

s_i weakly dominates s'_i if for all opponent pure strategy profiles, $s_{-i} \in S_{-i}$,

$$u_i(s_i, s_{-i}) \geq u_i(s'_i, s_{-i})$$

and there is at least one opponent strategy profile $s''_{-i} \in S_{-i}$ for which

$$u_i(s_i, s''_{-i}) > u_i(s'_i, s''_{-i}).$$

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- ▶ Given the assumptions we have, we can not eliminate a weakly dominated strategy

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- ▶ Given the assumptions we have, we can not eliminate a weakly dominated strategy
- ▶ Rationality is not enough

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Lecture 12: Game Theory // Nash equilibrium

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Remember the definition of competitive equilibrium in a market economy.

Definition

A competitive equilibrium in a market economy is a vector of prices and baskets x_i such that: 1) x_i maximizes the utility of each individual given the price vector i.e.

$$x_i = \arg \max_{p \cdot x_i \leq p \cdot w_i} u(x_i)$$

2) the markets empty.

$$\sum_i x_i = \sum_i w_i$$

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- ▶ 1) means that given the prices, individuals have no incentive to demand a different amount

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- ▶ 1) means that given the prices, individuals have no incentive to demand a different amount

- ▶ The idea is to extend this concept to strategic situations

Best response

We denote $BR_i(s_{-i})$ (best response) as the set of strategies of individual i that maximize her utility given that other individuals follow the strategy profile s_{-i} . Formally,

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Definition
Given a strategy profile of opponents s_{-i} , we can define the best response of player i :

$$BR_i(s_{-i}) = \arg \max_{s'_i \in S_i} u_i(s'_i, s_{-i})$$

\downarrow
 ↳ F130

- ▶ $s_i \in BR_i(s_{-i})$ if and only if $u_i(s_i, s_{-i}) \geq u_i(s'_i, s_{-i})$ for all $s'_i \in S_i$

→ ES UN CONJUNTO (NO NECESARIAMENTE DE TAMAÑO 1)

Best response

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- ▶ $s_i \in BR_i(s_{-i})$ if and only if $u_i(s_i, s_{-i}) \geq u_i(s'_i, s_{-i})$ for all $s'_i \in S_i$

- ▶ There could be multiple strategies in $BR_i(s_{-i})$ but all such strategies give the same utility to player i if the opponents are indeed playing according to s_{-i}

Nash equilibrium

Definition

Suppose that we have a game $(I = \{1, 2, \dots, n\}, S_1, \dots, S_n, u_1, \dots, u_n)$. Then a strategy profile $s^* = (s_1^*, \dots, s_n^*)$ is a **pure strategy Nash equilibrium** if for every i and for every $s_i \in S_i$,

$$u_i(s_i^*, s_{-i}^*) \geq u_i(s_i, s_{-i}^*),$$

$$s_i^* \in \text{MR}_i(s_{-i}^*) \quad \forall i$$
$$s_i^* \in \text{BR}_i(s_{-i}^*)$$

↳ PATA TODO
↳ NITSO

Nash equilibrium

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- ▶ Analogous to that of a competitive equilibrium in the sense that nobody has unilateral incentives to deviate

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- ▶ once this equilibrium is reached, nobody has incentives to move from there

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- ▶ Analogous to that of a competitive equilibrium in the sense that nobody has unilateral incentives to deviate
- ▶ once this equilibrium is reached, nobody has incentives to move from there
- ▶ This is a concept of stability, but there is no way to ensure, or predict, that the game will reach this equilibrium

Lecture 12: Game Theory // Nash equilibrium

Dominance

Nash equilibrium

Some examples

Relationship to dominance

Examples

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Beauty contest

- ▶ Consider the following game among 2 people. Each individual selects a number, s_i , between 20 and 60.

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Beauty contest

- ▶ Consider the following game among 2 people. Each individual selects a number, s_i , between 20 and 60.
- ▶ Let s_{-i} be the number selected by the other individual.

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Beauty contest

- ▶ Consider the following game among 2 people. Each individual selects a number, s_i , between 20 and 60.
- ▶ Let s_{-i} be the number selected by the other individual.
- ▶ The utility function of the individual i is $u_i(s_i, s_{-i}) = 100 - (s_i - \frac{3}{2}s_{-i})^2$

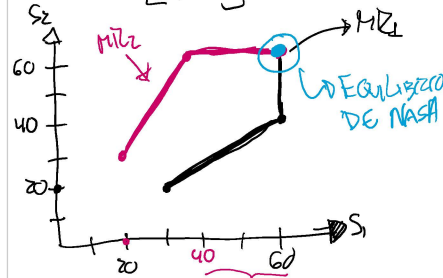
$$u_i = 100 - \left(s_i - \frac{3}{2}s_{-i}\right)^2$$

$$\frac{\partial u_i}{\partial s_i} = -2\left(s_i - \frac{3}{2}s_{-i}\right) = 0$$

$$s_i = \frac{3}{2}s_{-i}$$

$$s_{-i} \in [20, 60]$$

$$s_i \in [20, 60]$$



Beauty contest

The best response of an individual is given by

$$s_i(s_{-i})^* = \begin{cases} \frac{3}{2}s_{-i} & \text{if } s_{-i} \leq 40 \\ 60 & \text{if } s_{-i} > 40 \end{cases}$$

The Nash equilibrium is where both BR functions intersect (i.e., when both play 60)

Prisoner's dilemma

	s_2	C	NC
s_1	C	5,5	0,10
	NC	10,0	2,2

$$MR_1(s_2) = NC$$

$$MR_1(s_2) = NC$$

$$MR_1(s_2) = NC$$

$$MR_2(s_1) = NC$$

$$EN = (NC, NC)$$

UTILIDAD ASOCIADA DE (2,2)

O.P.
 (C,C)
 (C,NC)
 (NC,C)

Prisoner's dilemma

	C	NC
C	5,5	0,10
NC	10,0	2,2

The best response functions are:

$$BR_i(s_{-i}) = \begin{cases} NC & \text{if } s_{-i} = C \\ C & \text{if } s_{-i} = NC \end{cases}$$

The Nash equilibrium is where both BR functions intersect (i.e., when both play NC, i.e., (NC, NC))

Prisoner's dilemma – A trick

Best response of 1 to 2 playing C

S_1 S_2

	C	NC
C	5,5	0,10
NC	<u>10,0</u>	<u>2,2</u>

$\rightarrow EN = (NC, NC)$

Prisoner's dilemma – A trick

Best response of 1 to 2 playing NC

	C	NC
C	5,5	0,10
NC	<u>10,0</u>	<u>2,2</u>

Prisoner's dilemma – A trick

Best response of 2 to 1 playing C

	C	NC
C	5,5	0,10
NC	<u>10,0</u>	<u>2,2</u>

Prisoner's dilemma – A trick

Best response of 2 to 1 playing NC

	C	NC
C	5,5	0,10
NC	<u>10,0</u>	<u>2,2</u>

When underlined for both players, it is a Nash equilibrium (both are doing their BR)

Battle of the sexes

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	G	P
G	2,1	0,0
P	0,0	1,2

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Nash (G,G) (P,P)

Battle of the sexes

	G	P
G	2,1	0,0
P	0,0	1,2

$$BR_i(s_{-i}) = \begin{cases} G & \text{if } s_{-i} = G \\ P & \text{if } s_{-i} = P \end{cases}$$

Battle of the sexes

	G	P
G	2,1	0,0
P	0,0	1,2

$$BR_i(s_{-i}) = \begin{cases} G & \text{if } s_{-i} = G \\ P & \text{if } s_{-i} = P \end{cases}$$

Thus, (G, G) y (P, P) are both Nash equilibrium

Matching pennies (Pares o Nones) – Simultaneous

52

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	1	2
1	(1000, -1000)	(-1000, 1000)
2	(-1000, 1000)	(1000, -1000)

Matching pennies (Pares o Nones) – Simultaneous

	1	2
1	(1000,-1000)	(-1000,1000)
2	(-1000,1000)	(1000,-1000)

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Matching pennies (Pares o Nones) – Simultaneous

	1	2
1	(1000,-1000)	(-1000,1000)
2	(-1000,1000)	(1000,-1000)

$$BR_1(s_2) = \begin{cases} 1 & \text{if } s_2 = 1 \\ 2 & \text{if } s_2 = 2 \end{cases}$$

$$BR_2(s_1) = \begin{cases} 2 & \text{if } s_1 = 1 \\ 1 & \text{if } s_1 = 2 \end{cases}$$

There is no Nash equilibrium in pure strategies

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Lecture 12: Game Theory // Nash equilibrium

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Nash equilibrium survive IDSDS

Theorem

Every Nash equilibrium survives the iterative elimination of strictly dominated strategies

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Proof

By contradiction:

- ▶ Suppose it is not true

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Proof

By contradiction:

- ▶ Suppose it is not true

- ▶ Then we must have eliminated some strategy in the Nash equilibrium $s^* = (s_1^*, \dots, s_n^*)$

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Proof

By contradiction:

- ▶ Suppose it is not true

- ▶ Then we must have eliminated some strategy in the Nash equilibrium s^*
- ▶ Lets zoom in in the round where we first eliminate a strategy that is part of s^*

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Proof

By contradiction:

- ▶ Suppose it is not true
- ▶ Then we must have eliminated some strategy in the Nash equilibrium s^*
- ▶ Lets zoom in in the round where we first eliminate a strategy that is part of s^*
- ▶ Without loss of generality say we eliminated the strategy s_i^* of individual i

Proof

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- ▶ Then we must have eliminated some strategy in the Nash equilibrium s^*
- ▶ Lets zoom in in the round where we first eliminate a strategy that is part of s^*
- ▶ Without loss of generality say we eliminated the strategy s_i^* of individual i
- ▶ It must have been that

$$u_i(s_i^*, s_{-i}) < u_i(s_i, s_{-i}) \forall s_{-i} \in S_{-i}$$

Handwritten notes: $s_i \gg s_i^$ and Dominated*

Proof

By contradiction:

- ▶ Suppose it is not true
- ▶ Then we must have eliminated some strategy in the Nash equilibrium s^*
- ▶ Lets zoom in in the round where we first eliminate a strategy that is part of s^*
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$$u_i(s_i^*, s_{-i}) < u_i(s_i, s_{-i}) \forall s_{-i} \in S_{-i}$$

Handwritten notes: A pink box highlights the inequality, and a pink arrow points from the general case to a specific case below.

- ▶ In particular

$$u_i(s_i^*, s_{-i}^*) < u_i(s_i, s_{-i}^*)$$

Proof

By contradiction:

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$$u_i(s_i^*, s_{-i}^*) < u_i(s_i, s_{-i}^*)$$

- ▶ But this means s_i^* is not the best response of individual i to s_{-i}^*

Proof

By contradiction:

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- ▶ Then we must have eliminated some strategy in the Nash equilibrium s^*
- ▶ Lets zoom in in the round where we first eliminate a strategy that is part of s^*
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- ▶ In particular

$$u_i(s_i^*, s_{-i}^*) < u_i(s_i, s_{-i}^*)$$

- ▶ But this means s_i^* is not the best response of individual i to s_{-i}^*
- ▶ And this is a contradiction!

Nash equilibrium survive IDSDS

Theorem

If the process of IDSDS comes to a single solution, that solution is a Nash Equilibrium and is unique.



Proof

First let's proof its a Nash Equilibrium. The fact that is unique is trivial by the previous theorem.

Proof.

By contradiction:

- ▶ Suppose that the results from IDSDS (s^*) is not a Nash Equilibrium

□

Proof

First let's proof its a Nash Equilibrium. The fact that is unique is trivial by the previous theorem.

Proof.

By contradiction:

- ▶ Suppose that the results from IDSDS (s^*) is not a Nash Equilibrium
- ▶ For some individual i there exists \hat{s}_i such that

$$u_i(s_i, s_{-i}^*) > u_i(s_i^*, s_{-i}^*)$$

□

Proof

First let's prove it's a Nash Equilibrium. The fact that it is unique is trivial by the previous theorem.

Proof.

By contradiction:

- ▶ Suppose that the results from IDSDS (s^*) is not a Nash Equilibrium
- ▶ For some individual i there exists s_i such that

$$u_i(s_i, s_{-i}^*) > u_i(s_i^*, s_{-i}^*)$$

- ▶ But then s_i could not have been eliminated

□

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Proof

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Proof.

By contradiction:

- ▶ Suppose that the results from IDSDS (s^*) is not a Nash Equilibrium
- ▶ For some individual i there exists s_i such that

$$u_i(s_i, s_{-i}^*) > u_i(s_i^*, s_{-i}^*)$$

- ▶ But then s_i could not have been eliminated
- ▶ And this is a contradiction!

□

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Lecture 12: Game Theory // Nash equilibrium

Dominance
Weakly dominated strategies

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Examples

Cournot Competition
Cartels

◀ ▶ ⏪ ⏩ 🔍 🔄

Cournot Competition

- ▶ We will apply the concept of pure Nash equilibrium to analyze oligopoly markets

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Cournot Competition

- ▶ We will apply the concept of pure Nash equilibrium to analyze oligopoly markets
- ▶ Suppose that there are two firms that produce the same product have zero marginal cost of production.

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Cournot Competition

- ▶ We will apply the concept of pure Nash equilibrium to analyze oligopoly markets
- ▶ Suppose that there are two firms that produce the same product have zero marginal cost of production.
- ▶ If firm 1 and 2 produce q_1 and q_2 units of the commodity respectively, the inverse demand function is given by:

$$P(Q) = 120 - Q, Q = q_1 + q_2.$$

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Cournot Competition

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$$P(Q) = 120 - Q, \quad Q = q_1 + q_2.$$

- ▶ Strategy space is $S_i = [0, +\infty)$

Navigation icons

Cournot Competition

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$$P(Q) = 120 - Q, \quad Q = q_1 + q_2.$$

- ▶ Strategy space is $S_i = [0, +\infty)$

- ▶ The utility function of player i is given by:

$$\pi_1(q_1, q_2) = (120 - (q_1 + q_2))q_1$$

$$\pi_2(q_1, q_2) = (120 - (q_1 + q_2))q_2$$

Navigation icons

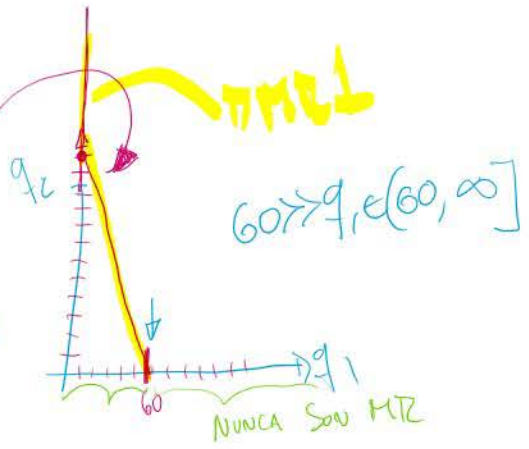
Cournot Competition

- ▶ Are there any strictly dominant strategies?

$$\pi_1 = (120 - q_1 - q_2)q_1$$

$$\frac{\partial \pi_1}{\partial q_1} = 120 - 2q_1 - q_2 = 0$$

$$\frac{120 - q_2}{2} = q_1$$



Navigation icons

Cournot Competition

- ▶ Are there any strictly dominant strategies?

Navigation icons

Cournot Competition

- ▶ Are there any strictly dominant strategies? The answer is no, why?
- ▶ Are there any strictly dominated strategies?

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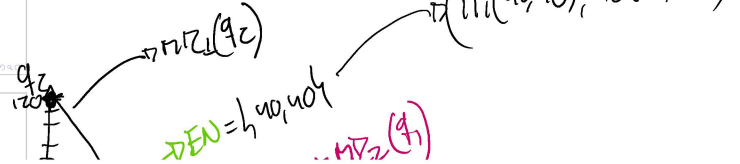
$$\frac{d\pi_i}{dq_i}(120 - q_i - q_{-i})q_i = 120 - 2q_i - q_{-i}$$

- ▶ Therefore 60 strictly dominates any $q_i \in (60, 120]$

Navigation icons

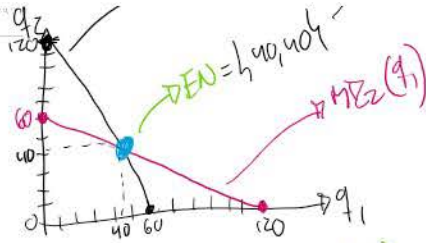
Cournot Competition

side [0,60]



Cournot Competition

$$BR_1(q_2) = \frac{120 - q_2}{2}$$



$$\frac{120 - q_2}{2} = q_1 = MR_2(q_2)$$

$$\frac{120 - q_1}{2} = q_2 = MR_2(q_1)$$

$$60 - \frac{q_2}{2} - q_1 = 0$$

$$60 - \frac{q_1}{2} - q_2 = 0$$

$$+ \rightarrow -120 + q_2 + 2q_1 = 0$$

$$-60 + \frac{3}{2}q_1 = 0$$

$$q_1^* = \frac{120}{3} = 40$$

$$q_2^* = 40$$

Cournot Competition

$$BR_1(q_2) = \frac{120 - q_2}{2}$$

for any $q_1 \in [0, 60]$, there exists some $q_2 \in [0, +\infty)$ such that $BR_1(q_2) = q_1$.

Cournot Competition

$$BR_1(q_2) = \frac{120 - q_2}{2}$$

for any $q_1 \in [0, 60]$, there exists some $q_2 \in [0, +\infty)$ such that $BR_1(q_2) = q_1$.

Such a q_1 can never be strictly dominated

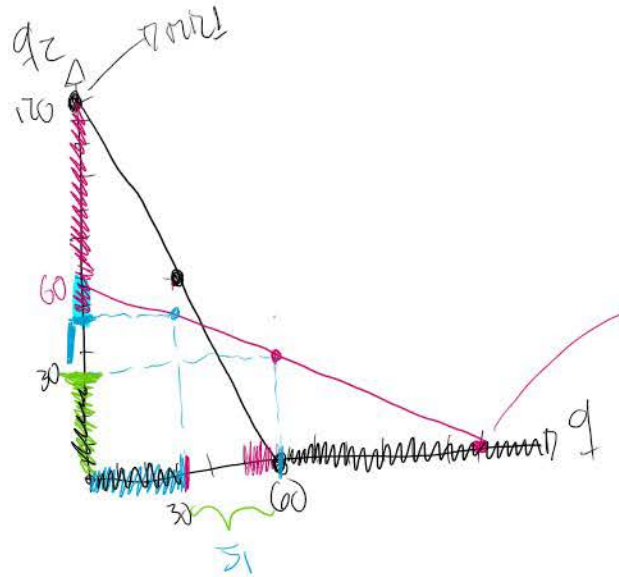
Cournot Competition

$$BR_1(q_2) = \frac{120 - q_2}{2}$$

for any $q_1 \in [0, 60]$, there exists some $q_2 \in [0, +\infty)$ such that $BR_1(q_2) = q_1$.

Such a q_1 can never be strictly dominated

After one round of deletion of strictly dominated strategies, we are left with:
S: $[0, 60]$



$$MR_1 = \frac{120 - q_2}{2}$$

$$q_2 \in (0, 60)$$

$$\uparrow$$

$$q_1(0) = 60$$

$$q_1(60) = 30$$

Cournot Competition

Cournot Competition



$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

◀ ▶ ↻ 🔍

Cournot Competition



$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

▶ $q_{-i} = [0, 60]$

◀ ▶ ↻ 🔍

Cournot Competition



$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

▶ $q_{-i} = [0, 60]$

▶ Therefore $q_i \in [0, 30)$ are strictly dominated by $q_i = 30$

◀ ▶ ↻ 🔍

Cournot Competition



$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

▶ $q_{-i} = [0, 60]$

▶ Therefore $q_i \in [0, 30)$ are strictly dominated by $q_i = 30$

▶ After two rounds of deletion of strictly dominated strategies, we are left with:
 $S_i = [30, 60]$

◀ ▶ ↻ 🔍

Cournot Competition

▶
$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

▶ $q_{-i} = [30, 60]$

▶ 45 strictly dominates all strategies $q_i \in (45, 60]$

▶ After three rounds of deletion of strictly dominated strategies, we are left with:
 $S_i = [30, 45]$

◀ ▶ ↻ 🔍

Cournot Competition

▶
$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}.$$

▶ $q_{-i} = [30, 45]$

▶ 37.5 strictly dominates all strategies $q_i \in [30, 37.5]$

▶ After four rounds of deletion of strictly dominated strategies, we are left with:
 $S_i = [37.5, 45]$

◀ ▶ ↻ 🔍

Cournot Competition

▶ After (infinitely) many iterations, the only remaining strategies are $S_i = 40$

▶ The unique solution by IDSDS is $q_1^* = q_2^* = 40$.

◀ ▶ ↻ 🔍

Cournot Competition

▶ There will also be a unique Nash equilibrium

◀ ▶ ↻ 🔍

Cournot Competition

$$P = 120 - Q$$

- ▶ There will also be a unique Nash equilibrium

$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}$$

$$\Pi_i = (120 - q_1 - q_2) q_i$$

$$Q = q_1 + q_2$$

$$q_1 = \frac{120 - q_2}{2} = MR_1$$

$$q_2 = \frac{120 - q_1}{2} = MR_2$$

Cournot Competition

- ▶ There will also be a unique Nash equilibrium

$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}$$

- ▶ At any Nash equilibrium, we must have: $q_1^* \in BR_1(q_2^*)$ and $q_2^* \in BR_2(q_1^*)$.

Cournot Competition

- ▶ There will also be a unique Nash equilibrium

$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}$$

- ▶ At any Nash equilibrium, we must have: $q_1^* \in BR_1(q_2^*)$ and $q_2^* \in BR_2(q_1^*)$.

$$q_1^* = \frac{120 - q_2^*}{2}, q_2^* = \frac{120 - q_1^*}{2}$$

Cournot Competition

- ▶ There will also be a unique Nash equilibrium

$$BR_i(q_{-i}) = \frac{120 - q_{-i}}{2}$$

- ▶ At any Nash equilibrium, we must have: $q_1^* \in BR_1(q_2^*)$ and $q_2^* \in BR_2(q_1^*)$.

$$q_1^* = \frac{120 - q_2^*}{2}, q_2^* = \frac{120 - q_1^*}{2}$$

- ▶ We can solve for q_1^* and q_2^* to obtain:

$$q_1^* = 40, q_2^* = 40, Q^* = 80, \Pi_1^* = \Pi_2^* = 1600$$

Cournot Competition vs Monopoly (cartel)

- In a perfectly competitive market, price equals marginal cost and the total quantity produced will be $Q = 120$

$\hookrightarrow P = 120 - Q$

$\pi = 0$

Cournot Competition vs Monopoly (cartel)

- In a perfectly competitive market, price equals marginal cost and the total quantity produced will be $Q = 120$.

- A monopolist would solve the following maximization problem:

$\Pi^M = \max_Q (120 - Q)Q \Rightarrow Q^* = 60, P^* = 60, \Pi^M = 3600$

$\frac{\partial \Pi^M}{\partial Q} = 120 - 2Q = 0$
 $\boxed{Q^M = 60}$

$P^M = 60$

$\Pi^M = 3600$

$\Pi_1 = 1800$

$\Pi_2 = 1800$

Cournot Competition vs Monopoly (cartel)

- In a perfectly competitive market, price equals marginal cost and the total quantity produced will be $Q = 120$.

- A monopolist would solve the following maximization problem:

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- The profits to each firm in the Cournot Competition is less than half of the monopoly profits

Cournot Competition vs Monopoly (cartel)

- In a perfectly competitive market, price equals marginal cost and the total quantity produced will be $Q = 120$.

- A monopolist would solve the following maximization problem:

$\max_Q (120 - Q)Q \Rightarrow Q^* = 60, P^* = 60, \Pi^M = 3600$

$\hookrightarrow (q_1 = 30, q_2 = 30)$

- The profits to each firm in the Cournot Competition is less than half of the monopoly profits

- In a duopoly, externalities are imposed on the other firm

$q_2^M = 30$

$\Pi_1 = (120 - q_2 - q_1)q_1$

$\frac{\partial \Pi_1}{\partial q_1} = 120 - 30 - 2q_1 = 0$

$90 = 2q_1$
 $\boxed{45 = q_1}$

$\Pi_1 = (120 - 30 - 45)45$

$= 45^2 = \boxed{2,025}$

$\Rightarrow 45 = q_1 = q_2$

$\Pi_1 = (120 - 45 - 45)45$

$= 30 \cdot 45 = \boxed{1,350}$

Cournot Competition - General case

- ▶ n firms are competing a la Cournot

→ COMPETED
EN CANTIDAD

Cournot Competition - General case

- ▶ n firms are competing a la Cournot
- ▶ The inverse demand function is given by:

$$P(q_1 + q_2 + \dots + q_n)$$

Cournot Competition - General case

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Cournot Competition - General case

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- ▶ Suppose that the cost function is $c_i(q_i)$ for firm i

- ▶ To simplify notation, let $Q_{-i} = \sum_{j \neq i} q_j = Q - q_i \Rightarrow Q = Q_{-i} + q_i$

Cournot Competition - General case

- ▶ n firms are competing a la Cournot
- ▶ The inverse demand function is given by:
 $P(q_1 + q_2 + \dots + q_n)$.
- ▶ Suppose that the cost function is $c_i(q_i)$ for firm i
- ▶ To simplify notation, let $Q_{-i} = \sum_{j \neq i} q_j$

$$\max_{q_i} p(q_i + Q_{-i})q_i - c_i(q_i)$$

Cournot Competition - General case

$$\max_{q_i} p(q_i + Q_{-i})q_i - c_i(q_i)$$

$$Q = Q_{-i} + q_i$$

- ▶ First order condition implies:

$$q_i \frac{dP}{dQ} (q_i + Q_{-i}) + P(q_i + Q_{-i}) = \frac{dc_i}{dq_i}(q_i)$$

$$q_i \frac{dP}{dQ}(Q) + P(Q) = \frac{dc_i}{dq_i}(q_i)$$

$$P(Q) - \frac{dc_i}{dq_i}(q_i) = -q_i \frac{dP}{dQ}(Q)$$

$$\frac{P(Q) - \frac{dc_i}{dq_i}(q_i)}{P(Q)} = -\frac{q_i}{Q} \frac{dP}{dQ}(Q)$$

$$\frac{P(Q) - \frac{dc_i}{dq_i}(q_i)}{P(Q)} = -\frac{q_i}{Q} \frac{1}{\epsilon_{Q,P}}$$

$$\frac{\partial Q}{\partial P} \cdot \frac{P}{Q} = \epsilon_{Q,P}$$

Cournot Competition - General case

$$\frac{P(Q) - \frac{dc_i}{dq_i}(q_i)}{P(Q)} = -\frac{q_i}{Q} \frac{1}{\epsilon_{Q,P}(Q)}$$

$\frac{q_i}{Q} \rightarrow 0$
SI HAY
INFINITAS
FIRMAS

$$\frac{P - CMG}{P} = 0 \Rightarrow P = CMG$$

- ▶ Therefore in a pure strategy Nash equilibrium $(q_1^*, q_2^*, \dots, q_n^*)$ with $Q^* = q_1^* + q_2^* + \dots + q_n^*$, we must have:

$$\begin{aligned} \frac{P(Q^*) - \frac{dc_1}{dq_1}(q_1^*)}{P(Q^*)} &= -\frac{q_1^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \\ \frac{P(Q^*) - \frac{dc_2}{dq_2}(q_2^*)}{P(Q^*)} &= -\frac{q_2^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \\ &\vdots \\ \frac{P(Q^*) - \frac{dc_n}{dq_n}(q_n^*)}{P(Q^*)} &= -\frac{q_n^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \end{aligned}$$

N ECUACIONES
N INCOGNITAS

Cournot Competition - General case

- ▶ Suppose that all firms have exactly the same cost function c

$$\begin{aligned} \frac{P(Q^*) - \frac{dc}{dq_1}(q_1^*)}{P(Q^*)} &= -\frac{q_1^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \\ \frac{P(Q^*) - \frac{dc}{dq_2}(q_2^*)}{P(Q^*)} &= -\frac{q_2^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \\ &\vdots \\ \frac{P(Q^*) - \frac{dc}{dq_n}(q_n^*)}{P(Q^*)} &= -\frac{q_n^*}{Q^*} \frac{1}{\epsilon_{Q,P}(Q^*)} \end{aligned}$$

$$\pi_i = P(Q)q_i - c(q_i)$$

$$Q^* = q_1^* + q_2^* + \dots + q_n^*$$

$$Q^* = nq^*$$

$$\frac{1}{n} = \frac{q^*}{Q^*}$$

Cournot Competition - General case

- ▶ Let us conjecture that there exists a pure strategy Nash equilibrium that is **symmetric**, in which $q_1^* = q_2^* = \dots = q_n^* = q^*$

Cournot Competition - General case

- ▶ Let us conjecture that there exists a pure strategy Nash equilibrium that is **symmetric**, in which $q_1^* = q_2^* = \dots = q_n^* = q^*$
- ▶ In this case $Q^* = nq^*$

$$\frac{P(nq^*) - \frac{dc}{dq}(q^*)}{P(nq^*)} = \frac{1}{n} \frac{1}{\varepsilon_{Q,P}(nq^*)}$$

$n=1 \rightarrow$ Monopolio
 $n \rightarrow \infty \rightarrow P \rightarrow 0 \Rightarrow \frac{P(Q) - cmg}{P} = 0 \Rightarrow P^* = cmg$

Cournot Competition - General case

- ▶ Let us conjecture that there exists a pure strategy Nash equilibrium that is **symmetric**, in which $q_1^* = q_2^* = \dots = q_n^* = q^*$
- ▶ In this case $Q^* = nq^*$

$$\frac{P(nq^*) - \frac{dc}{dq}(q^*)}{P(nq^*)} = \frac{1}{n} \frac{1}{\varepsilon_{Q,P}(nq^*)}$$

- ▶ Rewriting

$$P(Q^*) = \frac{1}{1 + \frac{1}{n} \frac{1}{\varepsilon_{Q,P}(Q^*)}} \frac{\partial c}{dq} \left(\frac{Q^*}{n} \right)$$

Lecture 12: Game Theory // Nash equilibrium

- Dominance
 - Weakly dominated strategies
- Nash equilibrium
- Some examples
- Relationship to dominance
- Examples
 - Cournot Competition
 - Cartels

Cartels

- ▶ Suppose there are three firms who face zero marginal cost
- ▶ The inverse demand function is given by:

... EQ SIMETRICO

$\rightarrow \frac{MAL}{n} dA$

Cartels

- Suppose there are three firms who face zero marginal cost
- The inverse demand function is given by:

$$p(q_1 + q_2 + q_3) = 1 - q_1 - q_2 - q_3 = 1 - Q$$

$$\pi_1 = (1 - q_1 - q_2 - q_3)q_1$$

$$\frac{\partial \pi_1}{\partial q_1} = 1 - 2q_1 - q_2 - q_3 = 0$$

$$1 - 2q_1 - q_2 - q_3 = 0 \Rightarrow MR_1$$

$$MR_2 = 1 - q_1 - 2q_2 - q_3 = 0$$

$$MR_3 = 1 - q_1 - q_2 - 2q_3 = 0$$

UN EQ SIMETRICO
 $q_1^* = q_2^* = q_3^* = q^*$

$$1 - q^* - q^* = q^*$$

$$1 - 2q^* = q^*$$

$$1 = 3q^*$$

$$\frac{1}{3} = q^* = q_1^* = q_2^* = q_3^*$$

$$Q^* = \frac{3}{4}$$

Buscar un eq simetrico
 $q_1 = q_2 = q_3 = q^*$

~~MAL~~
 ~~$\pi_1 = (1 - q_1 - q_2 - q_3)q_1$~~
 ~~$\frac{\partial \pi_1}{\partial q_1} = 1 - 2q_1 - q_2 - q_3 = 0$~~
 ~~$1 - 2q_1 - q_2 - q_3 = 0$~~
 ~~$1 - 6q = 0$~~
 ~~$q = 1/6$~~

Cartels

- Suppose there are three firms who face zero marginal cost
- The inverse demand function is given by:

$$p(q_1 + q_2 + q_3) = 1 - q_1 - q_2 - q_3 = 1 - Q$$

- The first order condition gives

$$1 - 2q_i - Q_{-i} = 0 \Rightarrow q_i = \frac{1 - Q_{-i}}{2} \Rightarrow BR_i(Q_{-i}) = \frac{1 - Q_{-i}}{2}$$

Cartels

- Suppose there are three firms who face zero marginal cost
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- The first order condition gives

$$1 - 2q_i - Q_{-i} = 0 \Rightarrow q_i = \frac{1 - Q_{-i}}{2} \Rightarrow BR_i(Q_{-i}) = \frac{1 - Q_{-i}}{2}$$

- In a Nash equilibrium we must have:

$$\begin{aligned} q_1^* &= \frac{1 - q_2^* - q_3^*}{2} \\ q_2^* &= \frac{1 - q_1^* - q_3^*}{2} \\ q_3^* &= \frac{1 - q_1^* - q_2^*}{2} \end{aligned}$$

Cartels

- The easiest way to solve this first, let us add the three equations to get:

$$Q^* = \frac{3}{2} - Q^* \Rightarrow Q^* = \frac{3}{4}$$

Cartels

$$r_{N1} = (q_1^* = 1/4, q_2^* = 1/4, q_3^* = 1/4)$$

Cartels

- The easiest way to solve this first, let us add the three equations to get:

$$Q^* = \frac{3}{2} - Q^* \Rightarrow Q^* = \frac{3}{4}$$

- Note that

$$q_1^* = \frac{1}{2} - \frac{q_2^* - q_3^*}{2} \Rightarrow \frac{q_1^*}{2} = \frac{1}{2} - \frac{Q^*}{2} \Rightarrow q_1^* = \frac{1}{4}$$

$$EN = (q_1^* = 1/4, q_2^* = 1/4, q_3^* = 1/4)$$

$$P^* = 1 - q_1 - q_2 - q_3 = 1 - 3/4 = 1/4$$

$$\pi_i^* = (1/4)(1/4) = 1/16 = \pi_2^* = \pi_3^*$$

Cartels

- The easiest way to solve this first, let us add the three equations to get:

$$Q^* = \frac{3}{2} - Q^* \Rightarrow Q^* = \frac{3}{4}$$

- Note that

$$q_1^* = \frac{1}{2} - \frac{q_2^* - q_3^*}{2} \Rightarrow \frac{q_1^*}{2} = \frac{1}{2} - \frac{Q^*}{2} \Rightarrow q_1^* = \frac{1}{4}$$

- $q_1^* = q_2^* = q_3^* = \frac{1}{4}$

Cartels

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$$Q^* = \frac{3}{2} - Q^* \Rightarrow Q^* = \frac{3}{4}$$

- Note that

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- $q_1^* = q_2^* = q_3^* = \frac{1}{4}$

- Price is $p^* = 1/4$ and all firms get the same profits of $1/16$

Cartels

- Two of the firms merge into firm A, while one of the firms remains single, call that firm B

Cartels

- ▶ Two of the firms merge into firm A, while one of the firms remains single, call that firm B
- ▶ Each firm then again faces the profit maximization problem:

$$\pi_i = \max_{q_i} (1 - q_i - q_{-i})q_i \Rightarrow BR_i(q_{-i}) = \frac{1 - q_{-i}}{2}$$

$$\frac{\partial \pi_i}{\partial q_i} = 1 - 2q_i - q_{-i} = 0$$

$$1 - q - c = q = MR_i(q - c)$$

Cartels

- ▶ Two of the firms merge into firm A, while one of the firms remains single, call that firm B
- ▶ Each firm then again faces the profit maximization problem:

$$\max_{q_i} (1 - q_i - q_{-i})q_i \Rightarrow BR_i(q_{-i}) = \frac{1 - q_{-i}}{2}$$

- ▶ Therefore

$$q_A^* = \frac{1 - q_B^*}{2}$$

$$q_B^* = \frac{1 - q_A^*}{2}$$

$$q_A^* = q_B^* = \frac{1}{3} \Rightarrow q^* = \frac{1 - q^*}{2}$$

$$2q^* = 1 - q^*$$

$$q^* = \frac{1}{3}$$

Cartels

- ▶ Solving this:

$$q_A^* = q_B^* = \frac{1}{3}$$

$$P^* = 1 - \frac{1}{3} - \frac{1}{3} = \frac{1}{3}$$

$$\pi^* = \frac{1}{3} \left(\frac{1}{3} \right) = \frac{1}{9}$$

$$\pi_A = \frac{1}{9}$$

$$\pi_B = \frac{1}{9}$$

$$\pi_{A1} = \frac{1}{18} \quad \pi_{A2} = \frac{1}{18}$$

Cartels

- ▶ Solving this:

$$q_A^* = q_B^* = \frac{1}{3}$$

- ▶ The price is then $p^* = 1/3$

Cartels

- ▶ Solving this:

$$q_A^* = q_B^* = \frac{1}{3}.$$

- ▶ The price is then $p^* = 1/3$
- ▶ If the profits are shared equally among firms 1 and 2 who have merged, then profits of firms 1 and 2 are $1/18$ whereas firm 3 obtains a profit of $1/9$

◀ ▶ ↻ 🔍

Cartels

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- ▶ Firms 1 and 2 suffered, while firm 3 is better off!

◀ ▶ ↻ 🔍

Cartels

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- ▶ The price is then $p^* = 1/3$
- ▶ If the profits are shared equally among firms 1 and 2 who have merged, then profits of firms 1 and 2 are $1/18$ whereas firm 3 obtains a profit of $1/9$
- ▶ Firms 1 and 2 suffered, while firm 3 is better off!
- ▶ Firm 3 is obtaining a disproportionate share of the joint profits (more than $1/3$)

◀ ▶ ↻ 🔍

Cartels

- ▶ You might expect that 3 may want to join the cartel as well...

◀ ▶ ↻ 🔍

Cartels

- ▶ You might expect that 3 may want to join the cartel as well...
- ▶ In the monopolist problem, we solve:

$$\pi^m = \max_Q (1-Q)Q \Rightarrow Q^* = \frac{1}{2}$$

$Q_1 = Q_2 = Q_3 = \frac{1}{6}$

$P^m = \frac{1}{2}$

$\pi^m = \frac{1}{2} \left(\frac{1}{2}\right) = \frac{1}{4}$

$\pi_1 = \frac{1}{12}$

$\pi_2 = \frac{1}{12}$

$\pi_3 = \frac{1}{12}$

Cartels

- ▶ You might expect that 3 may want to join the cartel as well...
- ▶ In the monopolist problem, we solve:

$$\max_Q (1-Q)Q \Rightarrow Q^* = \frac{1}{2}$$

- ▶ Total profits then are given by $\frac{1}{4}$ which means that each firm obtains a profit of $\frac{1}{12} < \frac{1}{6}$

Cartels

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- ▶ In the monopolist problem, we solve:

$$\max_Q (1-Q)Q \Rightarrow Q^* = \frac{1}{2}$$

- ▶ Total profits then are given by $\frac{1}{4}$ which means that each firm obtains a profit of $\frac{1}{12} < \frac{1}{6}$
- ▶ Firm 3 clearly wants to stay out

Cartels

There are many difficulties associated with sustaining collusive agreements (e.g., the QPEC cartel)