Mauricio Romero



Introduction

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#### Previous classes

- Consumers behavior (decision theory) was often analyzed separately from firm behavior (producer theory)
- When analyzed together, each market was viewed in isolation

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But markets are often intertwined

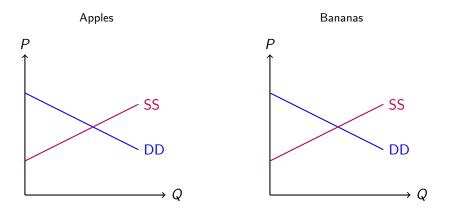
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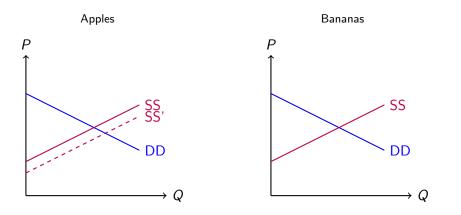
- But markets are often intertwined
  - Transportation: Uber/metro/ecobici/car
  - Wages across sectors
  - Fruits
  - Beer and tacos

Suppose that apple and bananas are substitutes

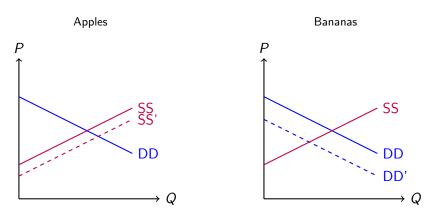


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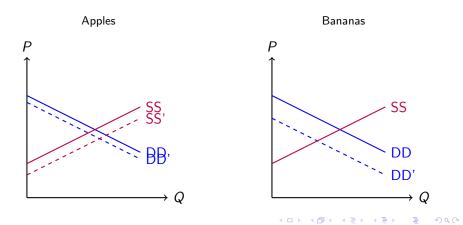
- Suppose that apple and bananas are substitutes
- Supply curve for apples shifts out



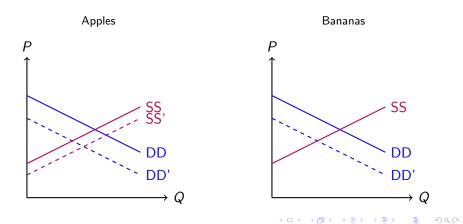
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What happens if apple and bananas are complements?

- Léon Walras started it all (1834-1910)
  - First to use mathematical tools in economics
  - Supply and demand curves as solutions to a maximization problem
  - Started the "marginal revolution"
- Walras was ultimately after normative questions (is the market economy good?)
- But first, he tackled positive questions (is there an equilibrium? is it unique?)
- Made a lot of progress. In particular came up with "Walras Law": Sum of the values of excess demands across all markets must equal zero always

Vilfredo Pareto was Walras student (1848-1923)

Abandoned utilitarianism (i.e., utility functions)

Embraced "preferences"

Utility functions only have ordinal content

Comparing "utils" across individuals is meaningless

 (Pareto) optimum/efficiency: Achieved if we can't make someone better-off without making someone worst-off

# Francis Edgeworth (1845 – 1926)

Introduced indifference curves

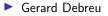
Was the first to ask: Where will voluntary exchange lead to?

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He conjecture his result was aligned with Walras' result

No more advances for a while (until 1950's) then

Kenneth Arrow



Lionel McKenzie



#### Showed it was Pareto efficient

Two Nobel prizes (Arrow — 1972 and Debreu — 1974)

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How are goods distributed among consumers?

What incentives are there to exchange goods? What institutions mediate the exchange?

Is there a distribution of goods that leaves everyone satisfied and there aren't any incentives to deviate?

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What are the properties of such an equilibrium?

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Is it unique?

Is it stable?

Is it efficient?

## Pure Exchange Economies

Assume there are

- I consumers,  $\mathcal{I} = \{1, ..., I\}$
- L goods,  $\mathcal{L} = \{1, ..., L\}$
- Each consumer *i* is characterized by a utility function  $u^i$ .
- Each consumer can consume goods in  $x_i \in \mathbb{R}_+^L$
- Each consumer has an initial endowment of  $w^i \in \mathbb{R}^L_+$ .
- Each consumer is characterized by the pair:  $(u^i, w^i)$ .
- Assume the utility functions represent neoclassic preferences

A brief reminder



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- They are used to represent preferences

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  - If  $x \succ_i y$  then  $u^i(x) > u^i(y)$
  - If f is any increasing function then  $f(u^i(x)) > f(u^i(y))$
  - Hence  $f(u^i(\cdot))$  also represents  $\succ_i$
  - $u^i(x) > u^i(y)$  means something, but  $u^i(x) u^i(y)$  does not

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- Neoclassic preferences are well behaved
  - They can be represented by a utility function
  - They are weakly monotonic
  - They are quasi-concave

## Pure Exchange Economies

# Definition (Exchange economy)

A pure exchange economy is  $\mathcal{E} = \langle \mathcal{I}, (u^i, w^i)_{i \in \mathcal{I}} \rangle$  where  $\mathcal{I}$  is the set of agents,  $u^i$  is a representation of consumer *i*'s preferences and  $w^i$  is consumer *i*'s initial endowment.

• Let 
$$w = \sum_{i=1}^{l} w^{i}$$
 be the total endowment of the economy.

An allocation of resources is denoted by  $x = (x^1, x^2, ..., x^l)$ where  $x^i \in \mathbb{R}_+^l$ .

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# Definition (Feasible allocation)

The set of *feasible* allocation *F* of an economy  $\mathcal{E} = \left\langle \mathcal{I}, (u^{i}, w^{i})_{i \in \mathcal{I}} \right\rangle \text{ is defined by:}$ 

$$F = \left\{ x = (x^1, x^2, ..., x^l) : x^i \in \mathbb{R}_+^L, \sum_{i=1}^l x^i = \sum_{i=1}^l w^i \right\}$$

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# Definition (Pareto efficiency)

Let  $\mathcal{E}$  be an economy. A feasible allocation of resources  $x = (x^1, x^2, ..., x^l)$  is Pareto efficient if there isn't another feasible allocation  $\hat{x} = (\hat{x}^1, \hat{x}^2, ..., \hat{x}^l)$  such that for every agent *i*,  $u^i(\hat{x}^i) \ge u^i(x^i)$  and for at least one agent  $i^*$ ,  $u^{i^*}(\hat{x}^{i^*}) > u^{i^*}(x^{i^*})$ .

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## Pareto efficiency

# Definition (Pareto domination)

Take two feasible allocations x and  $\hat{x}$ . We say that  $\hat{x}$  Pareto dominates x if for all i = 1, ..., I,

$$u_i(\hat{x}_1^i,\ldots,\hat{x}_L^i) \geq u_i(x_1^i,\ldots,x_L^i)$$

and there is at least one consumer j for which

$$u_j(\hat{x}_1^j,\ldots,\hat{x}_L^j) > u_j(x_1^j,\ldots,x_L^j)$$

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## Thinking about Pareto efficiency

- If x is a Pareto efficient feasible allocation, does it mean that x Pareto dominates all other feasible allocations?
- If there are two allocations (x and y) is it always the case that one Pareto dominates the other?
- For Pareto efficiency, the initial endowments only matter in the sense that they determined the total endowment of the economy
- Social planner should strive to achieve Pareto efficiency at the very least!

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- For Pareto efficiency, the initial endowments only matter in the sense that they determined the total endowment of the economy
- Social planner should strive to achieve Pareto efficiency at the very least! However, she may have other concerns such as fairness

# Thinking about Pareto efficiency

If utility is strictly increasing, then can a Pareto efficient allocation be such that ∑<sup>I</sup><sub>i=1</sub> x<sup>i</sup><sub>j</sub> < ∑<sup>I</sup><sub>i=1</sub> w<sup>i</sup><sub>j</sub>?

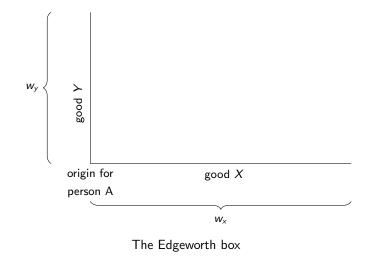
# The set of all Pareto allocations is known as the contract curve

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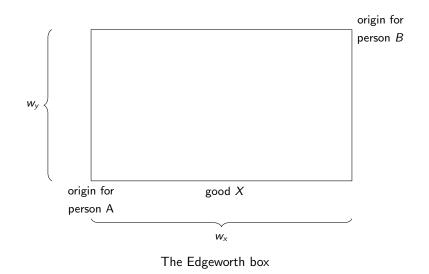
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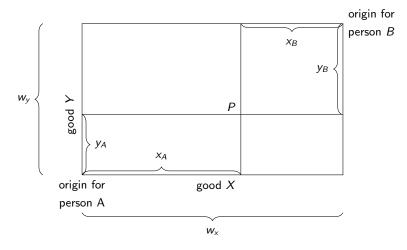
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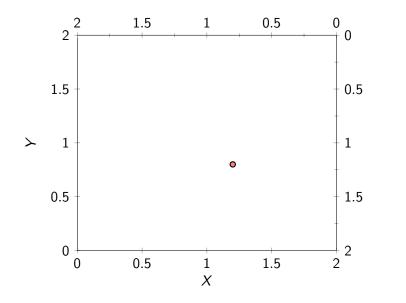
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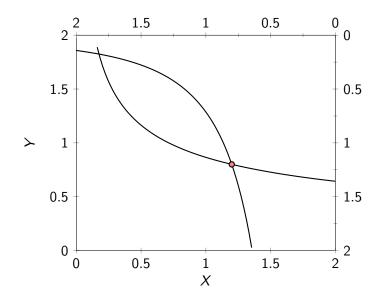
The Edgeworth box

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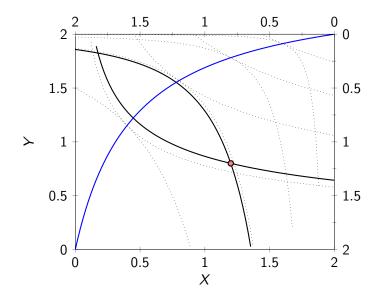
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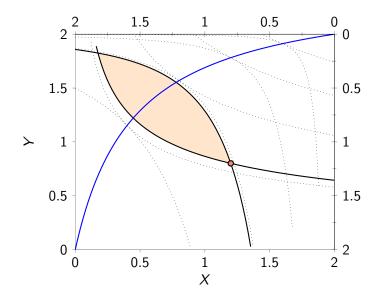
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