

Lecture 10: Game Theory // Preliminaries

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Introduction

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- Although p is determined from the interaction of all agents (aggregate supply = aggregate demand)



Definition (Strategic Interaction)

There is strategic interaction when an agent takes into account how her actions affect other individuals and how other's action affect her

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Navigation icons

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- ▶ Originally, game theory was developed to design optimal strategies in games like chess or poker
- ▶ However, it allows to study a wide range of situations that were not fit in traditional microeconomics theory

Navigation icons

History in one slide

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- ▶ In 1967-1968, John Harsanyi formalized methods to study games of incomplete information
- ▶ In the 1970s, game theory became part of main stream economics (and other social sciences)

Navigation icons

Strategic situations and their representation

A game is the description of a strategic situation. To describe a game we need to describe the following elements:

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- ▶ The information available to each player

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- ▶ **How the results of the game depends on the actions taken by each individual**

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- ▶ **The information available to each player**
- ▶ **How the results of the game depends on the actions taken by each individual**
- ▶ **How individuals value the results of the game**



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A few examples

Example (Matching pennies (pares y nones) – Sequential)

Two players, Ana & Bart, choose whether to show one or two fingers. First, Ana shows fingers to Bart, then Bart, after observing Ana's play, chooses how many fingers to show. If the total number of fingers is even, then Bart pays Ana 1,000 MXN. If the total number of fingers is odd, then Ana pays Bart 1,000 MXN.

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A few examples

Example (Matching pennies (pares y nones) – Simultaneous)

Two players, Ana & Bart, choose whether to show one or two fingers simultaneously. If the total number of fingers is even, then Bart pays Ana 1,000 MXN. If the total number of fingers is odd, then Ana pays Bart 1,000 MXN.

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- Introduction
- Assumptions
- Notation
- Strategies Vs. Actions

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- ▶ We assume agents maximize their expected utility

Navigation icons

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- ▶ We assume agents maximize their expected utility

(WES TERMINAL)

- ▶ Have a well defined utility function

- ▶ Under uncertainty they maximize the expected utility

Navigation icons

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- If x^* solves $\max_{x \in C} u(x)$, it does not necessarily solve $\max_{x \in C} f(u(x))$
- In other words, the specific utility function has important repercussions

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- The second pays 100 with probability 0.5 and 0 with probability 0.5 and costs 50

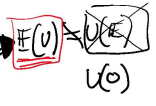
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- Assume there are three agents with utility functions $u^1(x) = \ln(x+5)$, $u^2(x) = x+5$, $u^3(x) = e^{x+5}$ → **MANY PREFERENCES NEOCLASSICALS**

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- Assume there are three agents with utility functions $u^1(x) = \ln(x+5)$, $u^2(x) = x+5$, $u^3(x) = e^{x+5}$ → **ALL X**
- All 3 agents have the "same" preferences

$E(u^1) = \frac{1}{2} u^1(5) + \frac{1}{2} u^1(-5) = \frac{1}{2} \ln(10) + \frac{1}{2} \ln(0)$

Utility Lottery 1 Lottery 2



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Utility Lottery 1 Lottery 2

$$E(U) = \frac{1}{2} U(5) + \frac{1}{2} U(-5) = \frac{1}{2} U(5) + \frac{1}{2} U(-5)$$

Utility	Lottery 1	Lottery 2
$U(x)$	$0.5 \ln(5) + 0.5 \ln(-5) = 0.5 \ln(25) + 0.5 \ln(-25) = 2.3$	$0.5 \ln(20) + 0.5 \ln(-20) = 2.3$
$E(U)$	$0.5 \ln(5) + 0.5 \ln(-5) = 1.04 > 10^0$	$0.5 \ln(20) + 0.5 \ln(-20) = 1.68 > 10^0$

► If $x^* = \arg \max_{x \in X} E(x)$

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► Then $x^* = \arg \max_{x \in X} E(x) + b$

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$U(x) \rightarrow$ TRANSFORMS
CREATES ✓
 ~~$E(x)$~~ ~~$U(x)$~~

► Proof that linear (or affine) transformations of the utility function represent the same preferences under uncertainty:

► What information is available to each player?

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- ▶ Suppose there are 3 players and "god" places a hat over them
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- ▶ All 3 individuals can see the hat the other two are wearing, but not their own
- ▶ All hats are white, but no one knows their own color (just that it's black or white)
- ▶ Now they go around trying to guess their own color. If they get it correctly they earn all sorts of riches, but if they don't they die. They can either guess or pass



③ BLANCO!

③ "O' PASARA YO NEGRO"

↳ ① "PASO" (VE SOMB. BLANCO ②)

② "EL NO DEBE SER BLANCO"

③ Como 2 no dijo BLANCO → el mio es BLANCO

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- ▶ All hats are white, but no one knows their own color (just that it's black or white)
- ▶ Now they go around trying to guess their own color. If they get it correctly they earn all sorts of riches, but if they don't they die. They can either guess or pass
- ▶ What happens?
- ▶ They go around for ever saying "pass"

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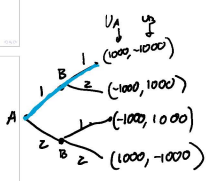
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- ▶ The first two pass, the third says "white"
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- ▶ They already knew there was at least a white hat (they knew there were at least two)
- ▶ They already knew everyone knew there was at least a white hat

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- ▶ What happens?
- ▶ The first two pass, the third says "white"
- ▶ Why?
- ▶ They already knew there was at least a white hat (they knew there were at least two)
- ▶ They already knew everyone knew there was at least a white hat
- ▶ Now they all now, that everyone knows, that everyone knows (ad infinitum) that there is a white hat.

- ▶ A strategy is a complete action plan.
- ▶ The difference between strategy and actions is **VERY** important
- ▶ Think of matching pennies – Sequential.
- ▶ The actions for both individuals are $A_i = \{1, 2\}$
- ▶ A strategy for Ana is an action (she chooses first, and thus faces a single contingency) $S_{Ana} = A_{Ana}$

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- ▶ For Bart, a strategy has an action for the two contingencies he may face (1) if Ana chooses 1 finger, (2) if Ana chooses 2 fingers
- ▶ $S_{Bart} = \{(1, 1), (1, 2), (2, 1), (2, 2)\}$



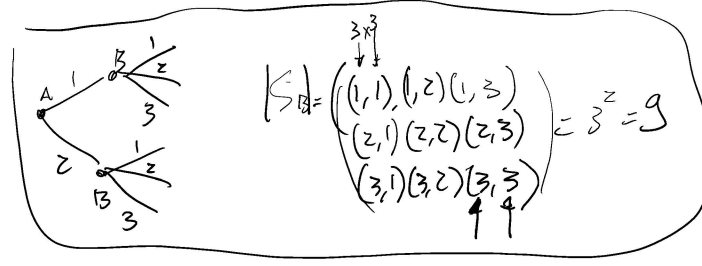
$A_A = \{1, 2\}$
 $A_B = \{1, 2\}$

$S_A = \{1, 2\}$
 $S_B = \{(1, 1), (1, 2), (2, 1), (2, 2)\}$

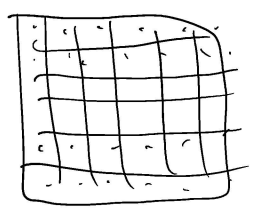
Si Ana juega 1
 Si Ana juega 2

Si Ana juega 1 y Bart juega 1
 Si Ana juega 2 y Bart juega 2

Optima Bart!



Asedirez



Blanco $\Rightarrow |A_B| = 20$
 $|S_B| = 20$

Negro $\rightarrow |A_N| = 20$

$|S_N| = \left(\begin{array}{ccc} \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \\ \downarrow & \downarrow & \downarrow \end{array} \right) = 20$

20 ENTIZADAS
 $20 \times 20 \times 20 \dots \times 20$