

## Lecture 20

Tuesday, May 04, 2021 3:15 PM



Lecture20

### Lecture 20: Infinitely Repeated Games

Mauricio Romero

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Cournot n-firms

Bertrand n-firms

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▶ Can cooperation occur in multi-period games?

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- Market price:  $p^* = \frac{a + c}{n+1}$

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- Firm  $i$ 's best-response function:  $BR_i(q_{-i}) = \frac{a-c}{2b} - \frac{b_{-i}}{2b} q_{-i}$
- Symmetric NE quantities:  $q^* = \frac{(a-c)}{(N+1)b}$
- Market price:  $p^* = \frac{a}{(N+1)} + \frac{c}{(N+1)}$
- Per-firm profits:  $\pi^* = \frac{(a-c)^2}{(N+1)^2 b}$

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- Note: as  $N$  grows large,  $p^* \rightarrow c$  and  $\pi^* \rightarrow 0$ , as in PC



$$q_i P - q_i c = q_i (P - c) = q_i (a - b(q_{-i} + q_i) - c)$$

$$\frac{\partial \pi_i}{\partial q_i} = a - b(q_{-i} + 1q_i) - b q_i - c = 0$$

$$\frac{a-c}{2b} - \frac{\sum q_j}{2} = q_i$$

EN UN EN SIMETRICO  $\Rightarrow q_i = q^* \forall i$

► If firms cooperate:  $\max_{q_i} \pi_i = \frac{N(a-c)}{2b} q_i$   $q^* = \frac{(a-c)}{2b}$   $Q = \frac{a-c}{2b}$   $\Rightarrow q_i = \frac{1}{N} Q$  Monopolista

►  $q^* = \frac{(a-c)}{2b}$  higher than  $q^*$

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► But why can't each firm do this? Because NE condition:  $\max_{q_i} \pi_i = \max_{q_i} q_i (a - b((N-1)q_i + q_i) - c)$   $q^* = \frac{(a-c)}{(N+1)b}$

► So the profits from deviating are:  $\pi^d = \frac{(a-c)^2}{(N+1)^2 b}$

► What if we repeat the game?

2-period Cournot game

- Second period: unique NE in these subgames (play the NE)
- First period: Given that NE in  $t=2 \rightarrow$  unique SPNE is to play the NE of the stage game in both periods.
- What about 3 periods?
- What about  $N$  periods?

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- Are there SPNE of this game in which both firms play  $q^*$  (cooperate) each period?

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 ► Consider the following strategy:  
 Firm  $j$  cooperates as long as it observes all other firms cooperating. If another firm cheats, firm  $j$  produces the Cournot-Nash quantity every period hereafter: **Nash reversion** (or "grim strategy")

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 1. In period  $t$ , firm  $j$  plays  $q_i^c, q_{-i}^c$   
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Consider firm  $i$  (symmetric for all other firms)  
 There are two relevant subgames for firm  $i$   
 ► After a period in which cheating (either by himself or the other firm) has occurred  
 ► Proposed strategy prescribes playing  $q^c$  forever (by all firms)  
 ► This is NE of the subgame: playing  $q^c$  is a best-response to other firms playing  $q^c$   
 ► This satisfies SPE conditions.

► After a period when no cheating has occurred  
 ► Proposed strategy prescribes cooperating and playing  $q^c$ , with discounted PV of payoffs =  $\pi^c/(1-\delta)$   
 ► The best other possible strategy is to play  $BR_i(q_{-i}^c) \equiv q_i^c$  this period, but then be faced with  $q_{-i}^c$  forever  
 ► This yields discounted PV =  $\pi^d + \delta(\pi^c/(1-\delta))$   
 ► In order for  $q_i^c$  to be NE of this subgame, require  $\pi^c/(1-\delta) > \pi^d + \delta(\pi^c/(1-\delta))$

►  $\pi^c/(1-\delta) > \pi^d + \delta(\pi^c/(1-\delta))$   
 ►  $\frac{\pi^c}{1-\delta} > \frac{(n-1)\pi^d + \pi^c}{1-\delta} + \delta \left( \frac{\pi^c}{1-\delta} \right)$   
 ►  $\delta > \frac{(n-1)\pi^d}{\pi^c - (n-1)\pi^d}$   
 ► This value increases with  $n$  (i.e., collusion is harder to maintain as the number of

CASO II  
 $h_{t+1} = (q_i^c, \dots, q_{-i}^c) \forall i$

$$V_{ND} = \sum_{t=0}^{\infty} \delta^t \pi(q_i^c, q_{-i}^c) = \pi(q_i^c, q_{-i}^c) + \sum_{t=1}^{\infty} \delta^t \pi(q_i^c, q_{-i}^c)$$

$$V_0 = \pi(q_i^c, q_{-i}^c) + \sum_{t=1}^{\infty} \delta^t \pi(q_i^c, q_{-i}^c)$$

$$V_{ND} \geq V_0$$

$$\pi(q_i^c, q_{-i}^c) + \sum_{t=1}^{\infty} \delta^t \pi(q_i^c, q_{-i}^c) \geq \pi(q_i^d, q_{-i}^c) + \sum_{t=1}^{\infty} \delta^t \pi(q_i^c, q_{-i}^c)$$

$$\pi(q_i^c, q_{-i}^c) \geq \pi(q_i^d, q_{-i}^c)$$

$$\pi(q_i^*, q_{-i}^*) \geq \pi(q_i, q_{-i}^*)$$

$\swarrow$  per DE  
 $\searrow$  per E.N.

**CASO 2**

$$h_i = (q_i^c, \dots, q_i^c) \quad \forall i$$

$$V_{ND} = \sum_{t=0}^{\infty} \pi(q_i^c, q_{-i}^c) \delta^t = \boxed{\pi(q_i^c, q_{-i}^c) \frac{1}{1-\delta}}$$

$$V_D = \underbrace{\pi(q_i, q_{-i}^c)}_{q_i \geq q_i^c} + \sum_{t=1}^{\infty} \pi(q_i^*, q_{-i}^*) \delta^t = \pi(q_i, q_{-i}^c) + \pi(q_i^*, q_{-i}^*) \sum_{t=1}^{\infty} \delta^t$$

$$= \boxed{\pi(q_i, q_{-i}^c)}_{\text{Log } q_i = q_i^c} + \pi(q_i^*, q_{-i}^*) \frac{\delta}{1-\delta}$$

$\Rightarrow$  Fattore E.N.

$\frac{(n+1)\delta^2}{4(n-1)} > \frac{(n+1)(a-c)^2}{4n^2} + \delta \left( \frac{(n+1)\delta}{(n-1)(1-\delta)} \right)$   
 $\delta > \frac{(n+1)^2}{4(n-1)}$   
 This value increases with  $n$  (i.e., collusion is harder to maintain as the number of firms grows)

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- Symmetric NE prices:  $p^* = c$
- Market price:  $p^* = c$
- Per-firm profits:  $\pi^* = 0$

► If firms cooperate:  $\max_p = p^* q^* \rightarrow p = \frac{a+c}{2}$

►  $q^* = \frac{a-c}{2b}$

►  $\pi^* = \frac{(a-c)^2}{4b}$ , higher than  $\pi^*$ .

► But why can't each firm do this? Because NE condition is not satisfied. If everyone else plays  $p = \frac{a+c}{2}$ , I charge  $\epsilon$  less, and essentially get the monopoly earnings all for my self!

► So the profits from deviating are:  $\pi^d = \frac{(a-c)^2}{4b}$

► What if we repeat the game?

$$V_{ND} \geq V_D$$

$$\frac{(a-c)^2}{4bN} \cdot \frac{1}{1-\delta} \geq \frac{(N+1)^2 (a-c)^2}{16bN^2} + \frac{\delta}{1-\delta} \frac{(a-c)^2}{(N+1)^2 b}$$

$$\frac{1}{4N} \cdot \frac{1}{1-\delta} \geq \frac{(N+1)^2}{16N^2} + \frac{\delta}{1-\delta} \frac{1}{(N+1)^2}$$

$$\delta \geq \frac{(N+1)^2}{N^2 + 6b + 1}$$

$\delta$  (LIZEE)  $\rightarrow$   $\delta$  TAMBIEN LIZEE

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Item: Play  $q^c$  if  $q_{-i,t-1} = q^c$

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